

TASC TGIC



velcome!



TASC TGIC



The Tidewater Association of Service Contractors (TASC)

- Focal point for industry collaboration toward greater awareness of Government business opportunities while sharing industry's experience and perspective with Government partners to more clearly define, understand, and improve the acquisition process to optimize support to the warfighter and Federal agencies, as well as stewardship to the taxpayer. TASC is focused on providing value to both membership bases: Industry and Government
- Industry Member: Value through access to government decision makers and forecasted opportunities by facilitating various industry day, education and networking events.
- Government Member: Value through access to industry feedback, a conduit for market research participation, education, and networking events.



TASC TGIC



The Tidewater Government/Industry Council (TGIC)

- Provide for effective avenues of communications, cooperation and consultation between Government Contracting Activities, their Customer Activities and to private industry in the Hampton Roads, Virginia area in order to improve the productivity of contracting and the quality of the end product for the mutual benefit of the Government and industry.
- Explore and develop methods of quality/productivity improvement; foster a spirit of cooperation; provide a forum to share new ideas and initiatives; and suggest changes to applicable policies, regulations and/or statutes through the appropriate channels.
- It is not the purpose of the Council to discuss specific contractual actions or discuss particular future procurements.



SPONSORS









Rock Solid Transportation Solutions®



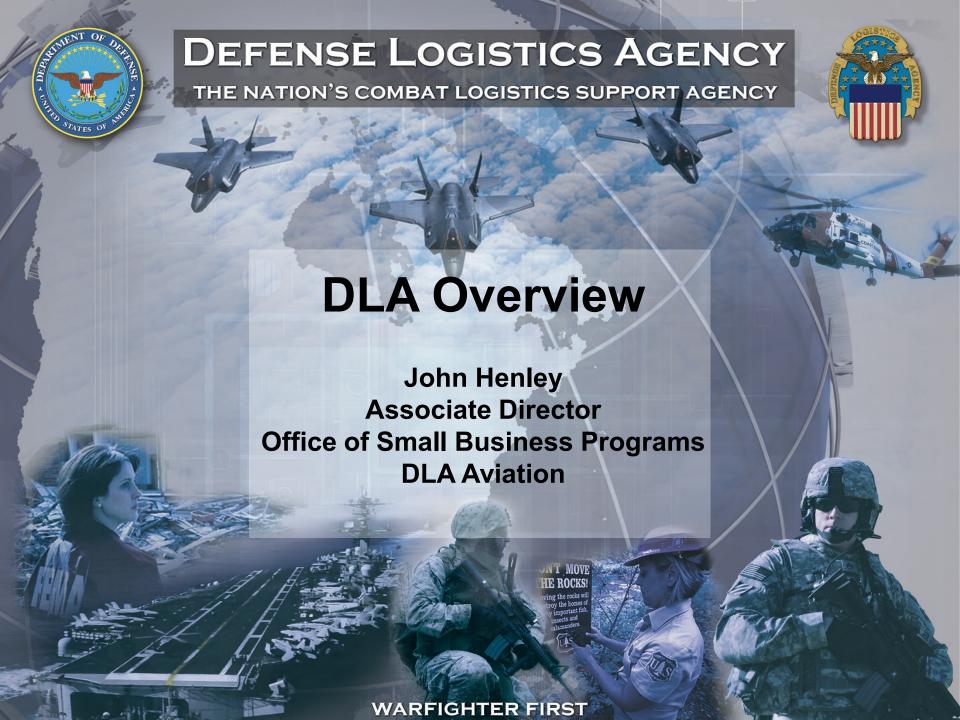
DEFENSE LOGISITICS AGENCY





Information Day September 18, 2019

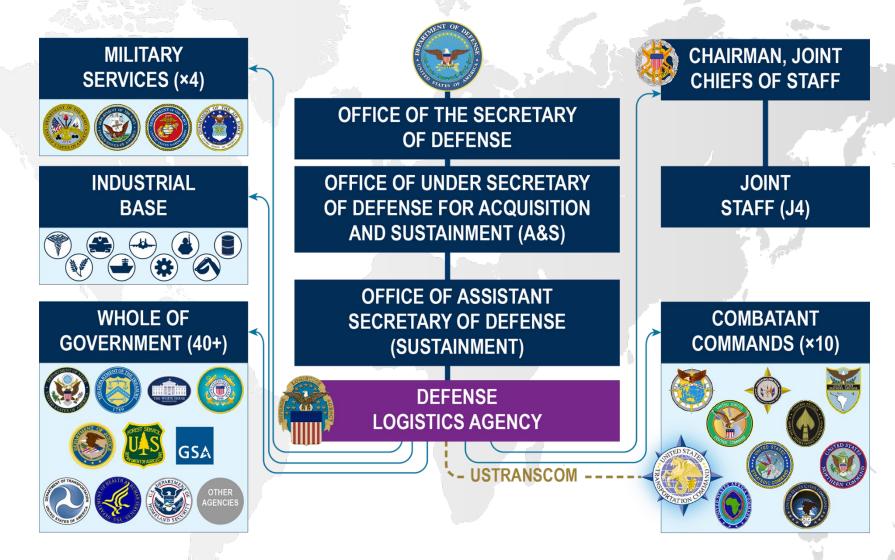
https://youtu.be/xDYV ImjZII





DLA Relationships







Mission, Vision and Lines of Effort



MISSION:

Sustain Warfighter readiness and lethality by delivering proactive global logistics in peace and war

VISION:

The Nation's Combat Logistics Support Agency... global, agile, and innovative; focused on the Warfighter First!

WHY:

We serve the Warfighter and our Nation!



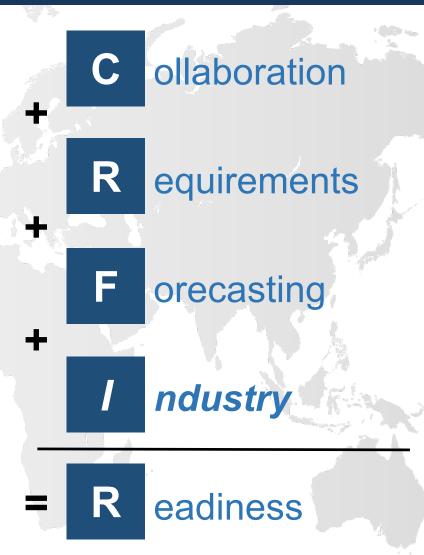


Why We're Here



DLA BY THE NUMBERS

- \$37B in Good & Services Annually
- Over \$10B in Small Business
- \$1.4B in Foreign Military Sales
- ~100% of Military Services'
 Consumables
- 86% of Repair Parts
- \$272B Active Contracts Managed
- Executive Agent for bulk fuel
- ~100% of medical material





Industry Engagement



The Imperative – why we do it and what we must do

- "We must work more closely with industry to maintain our technological and capacity overmatch, and we must push for more rapid innovation"
 - Secretary of Defense James Mattis
- "Communication with potential suppliers should occur early and frequently to gain better product and service information"
 - DoD Vendor Communication Plan

- "DLA is building stronger industry partnerships that are designed to meet long-term objectives and produce the most cost-effective and innovative solutions for our customers"
 - DLA Director, LTG Darrell K. Williams



Systematic - Proactive - Enterprise Approach



Major Subordinate Commands



END TO END SUPPLY CHAIN MANAGEMENT

Troop
Support

Philadelphia, PA

Land & **Maritime**

Columbus, OH

Aviation

Richmond, VA

Energy

Fort Belvoir, VA

Distribution

New Cumberland, PA

Disposition

Battle Creek, MI



Supply Chains:

\$14.3B Sales

51K+ Customers

Subsistence, Clothing

& Textiles, Construction

& Equipment, Medical,

and Industrial Hardware







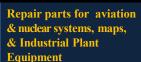




- 2K weapon systems
- \$4.3B Sales
- 13K+ Customers



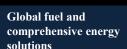




- 2K weapon systems
- \$5.9B Sales
- 13K+ Customers







- · 602 Fuel Locations
- \$8.9B Sales
- 4K+Customers







- 34 Distribution Centers
- \$759M Revenue
- 243K+Customers





Global solutions for disposal of excess property

- Reutilization: \$2.4B
- \$299M Revenue
- 31K+Customers

BUY

DISTRIBUTE

DISPOSE

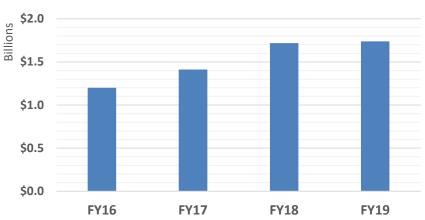
*Aug 31 - FY 17 Actuals



Aviation Small Business Performance



Small Business Spend



Top 10 Products Procured:

Commodity	Supply Class
Aircraft Hydraulic, Vacuum and De-icing Components	1650
Aircraft Landing Gear Components	1620
Airframe Structural Components	1560
Bearings, Plain, Un-mounted	3120
Bushings, Rings, Shims and Spacers	5365
Cable, Cord and Wire Assemblies	5995
Chain and Wire Rope	4010
Electrical Hardware, Supplies	5975
Engine Electrical Systems Components, Aircraft	2925
Gas Turbines, Jet Engine and Components, Aircraft	2840

FY18 Highlights:

- Exceeded goal (19.5% versus 18%)
- SB dollars highest ever at Aviation (\$1.7B)—On track for higher \$s in FY19





Small Business Engagement



DLA AVIATION SMALL BUSINESS PROGRAMS

Phone: 800-227-3603

Email: dlaavnsmallbus@dla.mil

Website:

https://www.dla.mil/SmallBusiness/

Associate Director of Small Business

Programs: 804-279-6330

Deputy Director, Richmond Team Lead:

804-279-3639

WOSB Manager: 804-279-1342

SDB/8(a) Manager: 804-279-4091

SDVOSB Manager: 804-279-1888

HUBZone Manager: 804-279-4719

Where to Find Procurement Opportunities

DLA Internet Bid Board System (DIBBS)

is a web-based application that allows you to search for, view, and submit secure quotes on Requests for Quotations (RFQs) for DLA items of supply. DIBBS also allows users to search and view Requests for Proposals (RFPs), Invitations for Bid (IFBs), awards, and other procurement information related to DLA. www.dibbs.bsm.dla.mil

FedBizOpps (FBO) - Most DoD and Federal Government procurements over \$25,000 are publicized in FedBizOpps. Federal Government Agencies publish their solicitations on FBO providing detailed information on how and when vendors should respond. Commercial vendors can utilize FBO to search, monitor, and retrieve potential opportunities matching the goods and services they provide. www.fbo.gov



Our "Asks"



Where we could use your help...

Transparency & open communication
Increasing material availability
Reducing unfilled backorders
Timeliness of goods/services
Overcoming unexpected demand
spikes

Parts & distributor accountability







Wrap Up



- Our success in Warfighter Readiness depends on you!
- Identify your DLA Supply Chain
- Fill out the Aviation Capability Survey:

https://www.dla.mil/Portals/104/ Documents/SmallBusiness/AV N MR Capability Survey2.xlsx

- Email survey to: <u>DLAAVNSMALLBUS@dla.mil</u>
- Contact us with questions:
 DLAAVNSMALLBUS@dla.mil
- Join us next summer for the 2020 DLA Aviation Industry Day



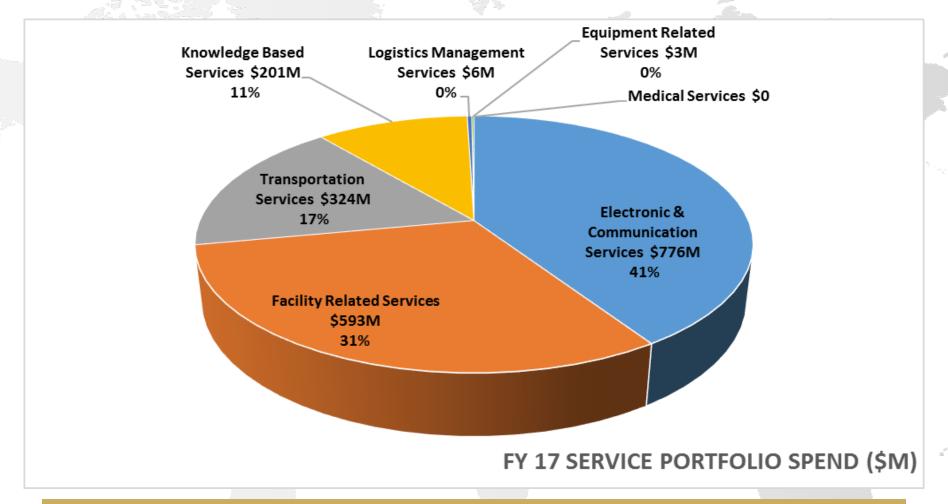






DLA Service Acquisition Highlights





FY18, DLA spent about \$3 billion annually in services; \$1.2B to small business



DLA Service Acquisitions



DLA Contracting Services

- DLA Contracting Support Office (DCSO) supports each of our Installation Management offices at the Major Support Command locations
- Major Information Technology (IT) systems and programs,
- IT products and services
- · Business and facilities services,
- Infrastructure

DLA Disposition

- Disposes of Excessive Property received from the Services
- Disposal of HAZMAT
- Recovery & Recycling Programs
- Demilitarization

DLA Distribution

- Receiving, storing and issuing supplies to increase warfighter readiness.
- Acquires packaging materials, conveyor systems, Information Technology (IT) support services and equipment, construction services, and distribution support services for warehousing

These programs have both distinct and overlapping services





DCSO IT Business Profile





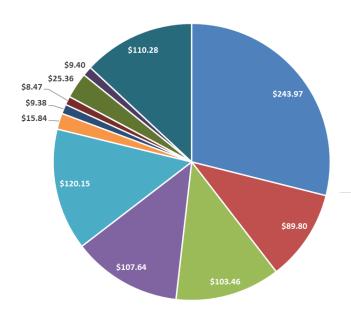
T Services Fedhrall Audit Readiness

T Hardware

orinters los

Other

FY 18 Based on Authorization SM



- Software and Maintenance
- Systems Development
- IT and Telecom Programming
- IT and Telecom System Acquisition Support
- IT and Telecom Help Desk
- Other ADP & Telecommunications Services

- Hardware and Maintenance
- IT and Telecom IT Strategy and Architecture
- IT and Telecom Cyber Security and Data Backup
- Telecommunications Network Management
- IT and Telecom Data Centers and Storage

FY 20 Forecast

FY 20 = \$932.61 M



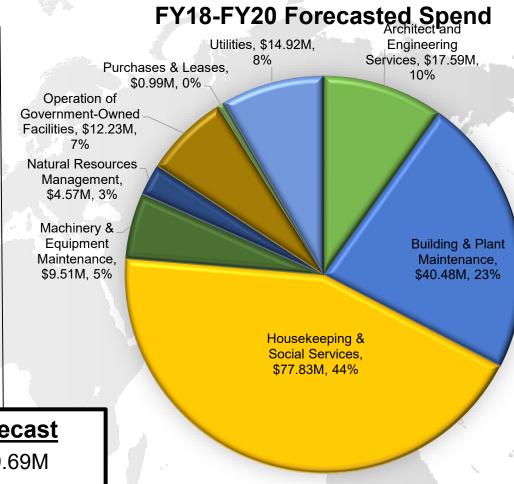
Facilities Business Profile



Facilities Related Services

Services we contract for:

- Housekeeping & Social Services
- Building & Plant Maintenance
- Architect & Engineering Services
- Utilities
- Machinery & Equipment
 Maintenance



FY20 Forecast

FY20: \$59.69M

Installation Management performs Base Operations



Construction Business Approach



Small construction projects may be procured by DCSO The larger construction projects are handled through:

- Army Corps of Engineers (USACE)
 - http://www.usace.army.mil/BusinessWithUs/SmallBusiness.aspx
- Naval Facilities Engineering Command (NAVFAC)
 - http://www.navfac.navy.mil/products_and_services/sb.html
- GSA Public Building Services (PBS)
 - http://www.gsa.gov/portal/content/103328



DSCO Offices



You can search for DCSO solicitations on either the Federal Business Opportunities website (www.fbo.gov) or on GSA eBUY (opened to GSA Federal Supply Schedule contractors ONLY) via the following Contracting Office IDs:

SP4701 DSCO Philadelphia PA

- 700 Robbins Avenue, Building 5C
- Philadelphia, Pennsylvania USA 19111
- 215-737-7100

SP4702 DSCO Columbus OH

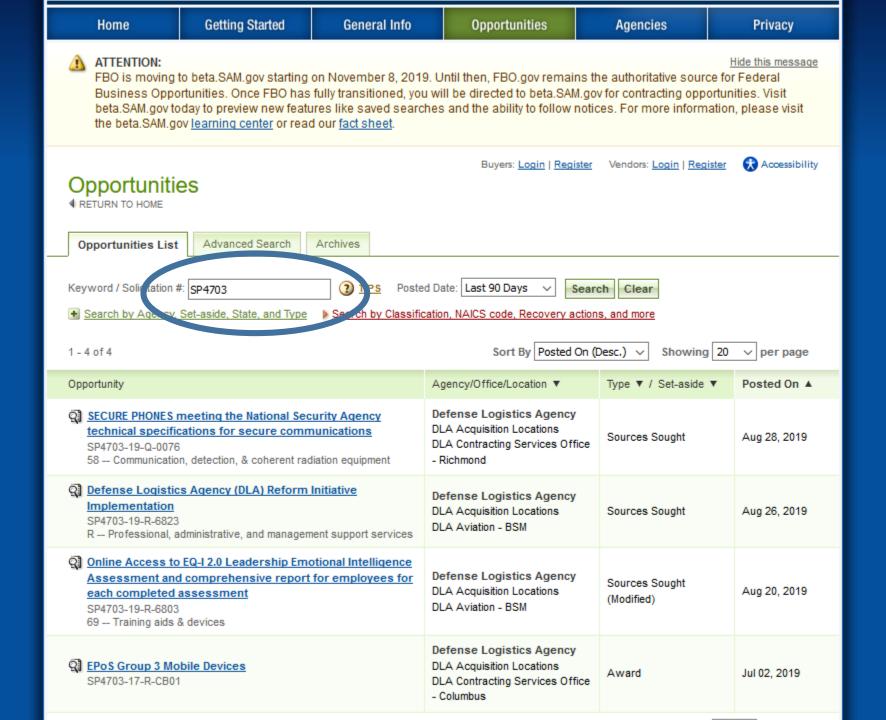
- DLA Installation Support at Columbus P.O. Box 3990 Columbus, Ohio 43218-3990
- 614-692-3101

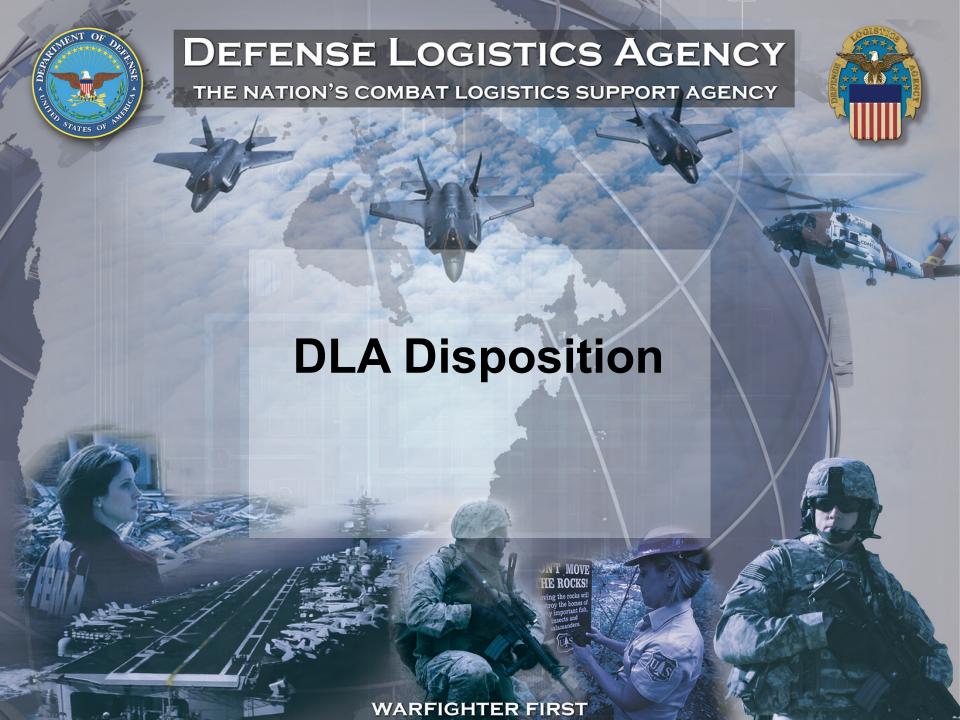
SP4703 DCSO Richmond VA

- Defense Supply Center Richmond
- 8000 Jefferson Davis Hwy Richmond, VA USA 23297-5100
- 804-279-3861

SP4705 DSCR Ft. Belvoir VA

- Andrew T McNamara Building, Suite 2639 Fort Belvoir, Virginia USA 22060
- 703-767-6159







DLA Disposition Services Spending Profile (Top 5)



Services - \$88.6M /86%



Hazardous Waste
Treatment/Storage & Disposal **\$74M**



Technical Representative Services \$7M



Maintenance, Repair & \$3M Rebuilding of MHE

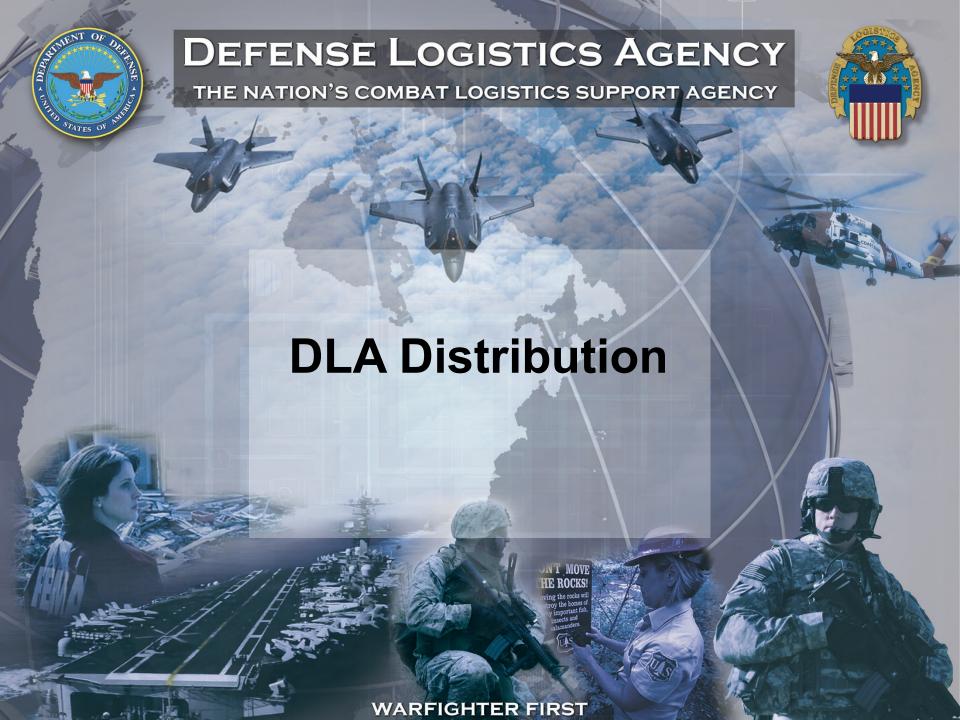


Warehousing/Storage – Excess Property Management \$1.5M



Housekeeping – Landscaping/Grounds, \$1.2M Custodial, Trash, & Other Solicitations and Contracting Opportunities

For information on all current contract solicitations and opportunities for contracting with DLA Disposition Services for CONUS and OCONUS available on the Federal Business Opportunities (FBO) website located at the following link: https://www.dla.mil/DispositionServices/Offers/Disposal/Contracting/CurrentSolicitations/





DLA Distribution Business Profile



Services - \$228M /84%



Storage & Distribution, Warehousing, MHE Maint., Janitorial

\$161.5M



Maintenance, Repair or Alteration of Real Property (Facility Repair, Minor Construction)

\$25.2M



Automated Data
Processing &
Telecommunications IT

\$22M



Maintenance, Repair and Rebuilding of Equipment (Maint. Equipment)

\$8.7M



Professional, Administrative, & Management Support

\$7.5M

Search for DLA Distribution opportunities using the following code in FedBizOpps Contract Office ID: SP3300

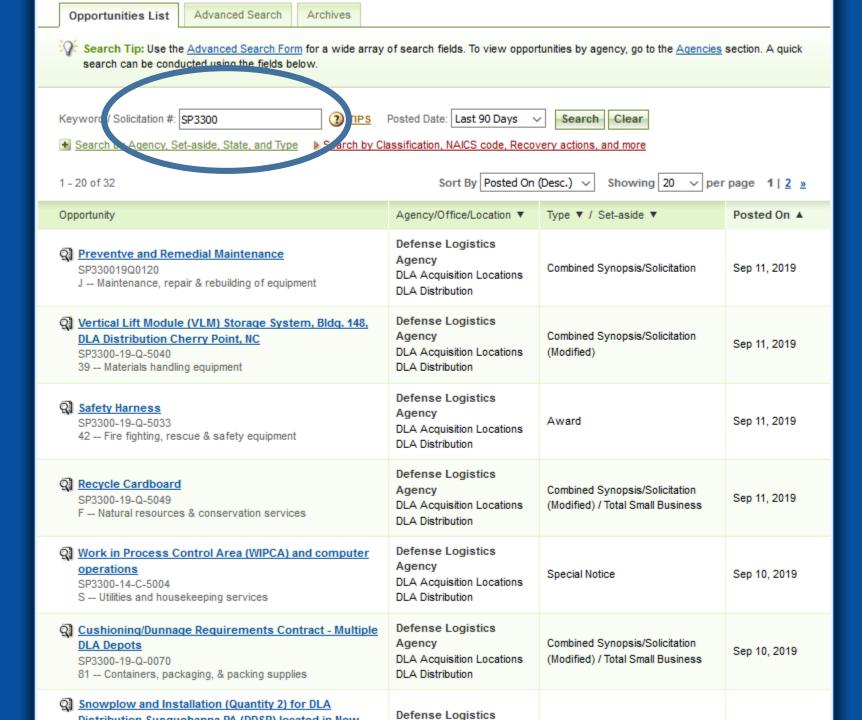
Most of DLA Distribution's over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact US TRANSCOM Small Business Office for more information:

Phone: (618) 220-7091

Email: transcom.smallbusiness@mail.mil Website: www.ustranscom.mil/dbw/osbp.cfm

You may want to also contact GSA about Federal Supply Schedule 81 I B, for packing supplies:

www.gsa.gov/portal/category/26754





Small Business Office POCs



DLA Contracting Services Office

DCSO.SmallBusiness@dla.mil

Phone: (215) 737-8514

DLA Disposition

Email: DLA.DispositionSvcs.OSBP@dla.mil

Telephone: 269-961-4071

DLA Distribution

Email: DLA Distribution.OSBP@dla.mil

Telephone: 717-770-8442

Emailing your capability statements or company briefs help Small Business Analysts direct you

Small Business Offices are here to help you find opportunities



DLA-Aviation Small Business Office



Four Subcategory Programs:

- HUBZone Small Business
- Service Disabled Veteran Owned Small Business
- 8(a) Small Business Program
- Woman Owned Small Business

Each Subcategory Program has a dedicated Program Manager



HUBZone Small Business (HZSB)



- **Purpose:** To provide Federal contracting assistance for qualified small business concerns located in historically underutilized business zones, in an effort to increase employment opportunities, investment, and economic development in those areas.
- You'll need to re-certify for the HUBZone program every three years. There is no limit to the length of time a business can continue to re-certify as long as it continues to qualify.
- Must register through the SBA. <u>hubzone@sba.gov</u>
- HUBZone offers eligibility assistance. Call 1-202-765-1264 access code 63068189#



8(a) Program



Purpose: SBA's 8(a) Business Development (BD) Program and named for section 8(a) of the Small Business Act. The program was established to help small and disadvantaged businesses to compete in the marketplace and gain access to federal and private procurement markets. Firms graduate from the 8(a) program after nine years. After graduation, they are no longer 8(a). Firms must be SBA certified.



8(a) Program



To qualify for the 8(a) program, follow this eligibility checklist:

- Be a small business
- Not already have participated in the 8(a) program
- Be at least 51 percent owned and controlled by U.S. citizens who are economically and socially disadvantaged
- Be owned by someone whose personal net worth is \$250,000 or less
- Be owned by someone whose average adjusted gross income for three years is \$250,000 or less



8(a) Program



- Be owned by someone with \$4 million or less in assets
- Have the owner manage day-to-day operations and also make long-term decisions
- Have all its principals demonstrate good character
- Show potential for success and be able to perform successfully on contracts
- Must register through the SBA. https://certify.sba.gov



Woman Owned Small Business



To be eligible for the women's contracting program, your business must:

- Be a small business
- Be at least 51% owned and controlled by women who are U.S. citizens
- Have women manage day-to-day operations and also make long-term decisions
- To qualify as an economically disadvantaged business within the women's contracting program, your business must:
- Meet all the requirements of the women's contracting program



Woman Owned Small Business



- Be owned and controlled by one or more women, each with a personal net worth less than \$750,000
- Be owned and controlled by one or more women, each with \$350,000 or less in adjusted gross income averaged over the previous three years
- Be owned and controlled by one or more women, each \$6 million or less in personal assets

Before you can participate in the women's contracting program, you must be either self-certified or third-party certified. Both methods will require you to use the certify.SBA.gov



Procurement Technical Assistance Center (PTAC)



The PTAC program is powerful because it connects small businesses with the federal government. The Defense Logistics Agency, part of the Department of Defense, funds the program to increase the number of vendors capable of performing on government contracts. PTAC assists businesses in competing successfully in federal, state and local government contracting.



Procurement Technical Assistance Center (PTAC)



PTAC website: https://www.aptac-us.org/

- Free Help with SAM Registration and other government contracting issues.
- System for Award Management (SAM) registration is FREE, and your PTAC can help you with this and everything else you need to sell to federal, state and local government agencies at little or no charge
- Workshops and Matchmaking Events teach you what you need to know and connect you with other businesses and agency buyers.
- One-on-One Counseling tailored to your specific needs always free of charge!



National Stock Number



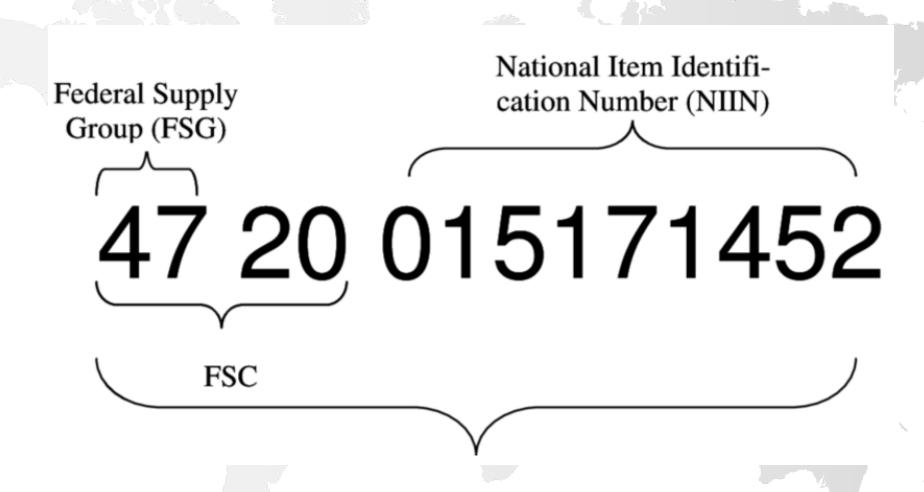
The Government uses National Stock Number's (NSN) which contain sub-groups that identify the Federal Supply Groups (FSG), Federal Supply Classes (FSC), Nato Country Code, National Item Identification Number NIIN) and the serial number of the product.

A National Stock Number is simply the official label applied to an item of supply that is repeatedly procured, stocked, stored, issued, and used throughout the federal supply system. It is a unique item identifying series of numbers. When a NSN is assigned to an item of supply, data is assembled to describe the item.



National Stock Number







HOW DLA BUYS



Fully Competitive

Part Numbered

Qualified Products List

Drawings/Specs – Can be accessed through **CFolder** located within the bid board on open solicitations

IAW BASIC DRAWING NR 98897 4P51036 REVISION NR P DTD 06/24/1991 PART PIECE NUMBER: 4P51036-143A

Approved Manufacturer Part Number. If not an approved Source, you have to submit a **Source Approval Request**

AERO COMPONENTS INC DBA 59213 P/N 123P10368-1 NORTHROP GRUMMAN SYSTEMS 26512 P/N 123P10368-1

Requires demonstration of capability to perform; qualifying activity listed on QPL

QPL APPLIES
IAW BASIC SPEC NR MIL-DTL-85694A



DIBBS Home Page



The DLA Internet Bid Board System (DIBBS) is a web-based application that provides the capability to search for, Registered User view, and submit secure quotes on Requests For Quotations (RFQs) for Defense Logistics Agency (DLA) items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.



· Help

- On-Line Help Frequently Asked Questions ~ FAQ DIBBS On-Line Quoting Help Batch Ouoting Help
- Contact Us

Solicitations

- Requests for Quotation (RFQ) Batch Quoting 4 Submitted Quote Searching
- Requests for Proposal (RFP) / Invitation For Bid (IFB)
- Other DLA Opportunities Federal Business Opportunities (FedBizOpps)

Vendor Regististration

- Vendor Registration
- Registration Guidelines
- DLA Small Business Programs

Awards

- Awards
- Subsistence Market Ready Orders
- Post Award Request (PAR) Allows vendors to submit post award requests.
- Other DLA Awards Federal Business Opportunities (FedBizOpps)

References

- Global Search
- DLA Master Solicitation for Automated Simplified Acquisitions 🚟
- Defense Logistics Agency Directive (DLAD) Procurement Notes 🚟
- Defense Logistics Agency (DLA) Technical and Quality
- Master List of Requirements 🖼
- Regulation Extracts used for DIBBS quoting
- Virtual Library
- Vendor Performance Supplier Performance Risk System (SPRS)
- DLA Requirements Forecast Supplier Requirements Visibility Application (SRVA)

Technical Data

- DLA Collaboration Folders (cFolders)
- DLA Packaging
- Defense and Federal Specifications and Standards via ASSIST Quick Search
- Military Engineering Data Asset Locator System (MEDALS)
- Federal Stock Classes (FSC) managed by DLA



DIBBS Home Page (cont'd)



· DLA Small Business Programs

- <u>DLA Office of Small Business Programs</u>
 Small businesses provide critical resources that contribute to DLA's mission. We are committed to providing all categories of small businesses an opportunity to participate in DLA acquisitions.
 - · DLA Small Business Offices
 - DLA Aviation Small Business Office
 - DLA Land and Maritime Small Business Office
 - DLA Troop Support Small Business Office
 - DLA Energy Small Business Office ***

DIBBS Document Retention Policy

- · DLA Services Small Business Offices
- DLA Contracting Services Office
- DLA Distribution
- DLA Disposition Services
- DLA Document Services
- DLA Strategic Materials

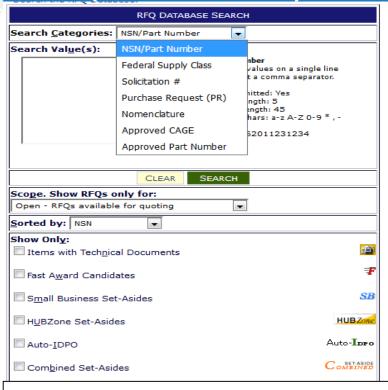
· Notices	
notices .	
Enterprise Business Systems Supplier Information Resource Center (SIRC)	
Like price desired disperse from the desired deriver, extrep	
DIBBS Notices	
Click the notice title to read notice.	
Topic Title	Posted
· No longer Utilizing U Solicitations	08-08-2019
THE LINK - CONNECTING SUPPLIERS WITH DLA - ISSUE 13	07-01-2019
· Fiscal Year 2019 Requirements	06-17-2019
 Notice to Small Business Vendors in Regards to DLA Contract Payments 	05-01-2019
REQUIREMENT FOR USE OF POST AWARD REQUESTS PARS	04-03-2019
The Link - Connecting Suppliers with DLA - Issue 12	04-02-2019
· Enhanced Joint Certification Program Procedures	02-07-2019
The Link - Connecting Suppliers with DLA - Issue 11	12-31-2018
- DISA 2019 Maintenance Window Schedule	12-27-2018
· DLA Land and Maritime Surplus Materiel Updates	12-18-2018
- Scam Warning	12-12-2018
· DLA Land and Maritime Small Business Jump Start Program Solicitation Notice Updated 14	11-15-2018
November 2018	
Medical Supplies for Overseas Shipment	08-17-2018
 DIBBS Post Award Requests - PARs - A Tool For Improving Communication 	11-10-2015
Attachments to Awards and Modifications	07-21-2014



Solicitation Searches



Request for Quote (Under \$250K)



Request for Proposal (Over \$250K)

RFP/IFB/Other RFQs Database Search								
Search <u>C</u> ategories:	Solicitation #							
Search Val <u>u</u> e(s):	Solicitation #	tion #						
		earch values on a single line without a comma separator. d Permitted: Yes alue Length: 5 alue Length: 13 ptable Chars: a-z A-Z 0-9 * , -						
Example »SPM40005R1503								
Sorted by: Solicitation 🔻								
Show only: Items with Technical Documents								
	CLEAR SUB	MIT						

https://www.dibbs.bsm.dla.mil/R

FP

https://www.dibbs.bsm.dla.mil/R

FQ



DIBBS Search Updates



- DIBBS Search: Three new ICONs have been added to the Show Only and Text Filter sections on the RFQ Search page. They are Woman Owned, EDWOSB and Unrestricted.
- DIBBS Quote Form: The Woman-Owned Small Business box located in the Small Business and Other Business Type Representations section has been updated to allow the selection of Woman Owned Small Business OR Economically Disadvantaged Woman Owned Small Business.



DIBBS Search Updates (con'td)



Custom Queries Search the RFO Database

RFQ DATABASE SEARCH	
Search Categories: NSN/Part Number	
Search Value(s): NSN/Part Number Enter search values on a sing with or without a comma separ Wildcard Permitted: Yes MIN Value Length: 5 MAX Value Length: 45 Acceptable Chars: a-z A-Z 0-Example >5962011231234	rator.
CLEAR SEARCH	
Scope. Show RFQs only for: Open - RFQs available for quoting	
Sorted by: NSN	
Show Only: ☐ Items with Technical Documents	(B)
☐ Fast A <u>w</u> ard Candidates	Ŧ
☐ S <u>m</u> all Business Set-Asides	SB
☐ H <u>U</u> BZone Set-Asides	HUBZone
\square Service Disable <u>d</u> Veteran Owned Small Business Set-Asides	SDVOSB⊗
\square Woman Owned Small Business Set-Asides	WOSB
Economically Disadvantaged Women Owned Small Business Set-Asides	EDWOSB
☐ Com <u>b</u> ined Set-Asides	Combined
Unrestricted/Not Set-Asides	U

Additional RFQ Database Search Help

RFQ Solicitation Text Search Search open RFQ solicitation documents for words or phrases. RFQ SOLICITATION TEXT SEARCH Query String: Modified: Any time Sort: Best Match ~ Items with Technical Documents ☐ Fast Award Candidates SB☐ Small Business Set-Asides HUBZone HUBZone Set-Asides COMBINED Combined Set-Asides SDVOSB 🚱 Service Disabled Veteran Owned Small Business Set-Asides Woman Owned Small Business Set-Asides **EDWOSB** Economically Disadvantaged Women Owned Small Business Set-Asides Unrestricted/Not Set-Asides CLEAR QUERY Additional RFQ Text Search Help Acceptable Characters: a-z A-Z 0-9 '~!@\$()+-=[]{}|;^:,./?_*\%/#"

Use brackets { } to search for literal sequences of

Conditions NOT, AND and OR are only valid when used

characters

The wildcard is an asterisk *

outside of brackets.



Solicitation Listing



	NSN	lte	em Name		RFQ Number		Qty	Clo	sing Date
17	1560-00-010-3071	LOCK, SPEED CONTROL		None	SPE4A5-14-T-EG31 » Package View EPROC	Open Q uote	0054862723 Qty: 20	08-28-2014	09-08-2014
L8	1560-00-015-2105	PLATE, STRUCTURAL, AI		Tech Docs	SPE4A7-14-T-L603 » Package View EPROC	Open Q uote	0054344468	Click He	
	Clicking on the NSN will give a quick snapshot if the item is competitive or part numbered		LFOIL	Tech Docs	SPE4A7-14-T-V-695 » Package View SB EPROC	Open Q uote	0053305609 Qty: 2	to Quot	07-21-2014
			G ASSEMBLY	[™] Tech Sn	nall Business Set	Aside	0054183883 Qty: 40	07-15-2014	07-25-2014
			STRUCTURAL, AI	None	SPE4A7-14-T-P605 » Package View EPROC	Open Q uote	0054507434 Qty: 18	09-09-2014	09-19-2014
			T, STRUCTURAL	Tech Docs	SPE4A7-14-T-P252 → Package Vive SDVOSB® EPRoc	Open Q uote	0054933976 Qty: 8	09-04-2014	09-11-2014
23	1560-00-022-7749	WINDO	W PANEL, AIRCRA	Tech Docs	SDVOSB Set Asi	de	0052915668 Qty: 21	09-09-2014	09-22-2014
24	1560-00-023-9023	LATCH, NACELLE		Tech Docs	Package View EPROC	Open Q _{uote}	0054218661 Qty: 15	07-17-2014	07-30-2014
25	1560-00-023-9310	LATCH, NACELLE Tech		n Docum	nents View	Open Q uote	0053658457 Qty: 48	05-29-2014	06-09-2014
26	1560-00-023-9316	PAD, RAMP BUMPER		Tech Docs	> Package View HUBZONC EPROC	BZone	Set As	5-08-2014 Side	05-19-2014



Automated Solicitation



- System automatically solicits and posts requirements to the DLA Internet Bid Board (DIBBS).
- Automated solicitations are also known as T-Quotes because of the "T" in the 9th position of the solicitation number e.g. SPE4A1-19-<u>T</u>-2160.
- Uses the DLA Master Solicitation for Automated Simplified Acquisitions to establish the terms and conditions of the solicitation.
- (SF 18), Request for Quotation (RFQ), is created for the automated solicitation.
- A T-Quote may be a candidate for an automated award.



Manual Solicitation



- Manual Solicitations are solicited by the Acquisition Specialist. Routinely issued for dollar values under the Simplified Acquisition Threshold of \$250,000 or less.
- Manual Solicitations will have a letter "Q" in the 9th position of the solicitation number e.g. SPE4A1-19-Q-2019.
- The Acquisition Specialist must manually select clauses/provisions to establish the terms and conditions of the solicitation.
- Acquisition Specialist manually posts to DIBBS.



Request for Proposal (RFP)



- Request for Proposal (RFP) is issued for acquisitions over the Simplified Acquisition Threshold of \$250,000 and are solicited by the Acquisition Specialist.
- RFP will have a letter "R" in the 9th position of the solicitation number e.g. SPE4A1-19-<u>R</u>-2019.
- The Acquisition Specialist must manually select clauses/provisions to establish the terms and conditions of the solicitation.
- Acquisition Specialist manually posts to DIBBS.

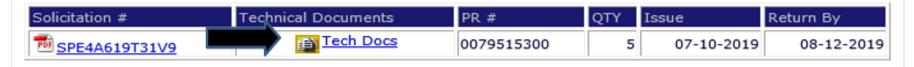


cFolders



You can use your search results from DIBBS to access the cFolders system where drawings are provided.

Click on Tech Docs icon to take you to the cFolders login page.





Log-in for cFolders



- The first time you access cFolders you will use your DIBBS User ID and password to log in.
- When you enter your DIBBS (BSM) User ID and password, you will receive a "change password" prompt.
- NOTE: DIBBS and cFolders are separate systems. You will normally have a different password for each. In future, you will use the same User ID and your new cFolders password to access your cFolder account.
- Your DIBBS User ID and password will not change when you change your cFolders password.



DIBBS FAQ/Help Websites



DIBBS FAQ/Help Website:

https://www.dibbs.bsm.dla.mil/refs/help/dibbshelp.htm

cFolder & cFolder Customer Support:

https://pcflx.bsm.dla.mil/cfolders https://www.pdmd.dla.mil/cs/

Training Knowledge & Opportunities Seminars (TKOs):

https://tko.dla.mil/