



TGIC Exchange Brief

The Annual Small Business Update

We are very pleased to announce that this year's program will include a representative of the Section 809 Panel tasked by the FY2016 National Defense Authorization Act to streamline and improve the Defense Acquisition System. The Panel's recently concluded two-year study produced many recommendations that would significantly affect small business contractors and associated Government processes. A must for large and small business as well as all members of the Government Acquisition Team. Please plan on attending and bringing your thoughts to a highly interactive, non-attributional discussion.

Tuesday May 21, 2019

8:30 a.m. until 11:30 a.m.

**Location : Tidewater Community College – Advanced Technology
Center Auditorium, 2nd Deck
1800 College Crescent
Virginia Beach, VA 23453**

Continental Breakfast Beginning at 0830 Compliments of TASC

Special Guests

1. Mr. Nick Tsiopanas, Section 809 Panel Research Analyst, Small Business Owner, and Defense Acquisition Subject Matter Expert
2. Ms. LaTonya Dent, Procurement Center Representative, U.S. Small Business Administration, Area II, Office of Government Contracting
3. Ms. Lorie Henderson, Director, Office of Small Business Programs; United States Air Force, Air Combat Command; Acquisition Management Integration Center
4. Mr. Seung "Sean" Hong, Small Business Specialist; Office of Small Business Programs; Naval Supply Systems Command; Fleet Logistics Center, Norfolk
5. Mr. Terry Murphy, Attorney and Chair of the Government Contracts and Construction Practice; Kaufman and Canoles

- CLP Certificates Awarded by NCMA Norfolk Chapter
- 8:30 a.m. Free admission, sign in, refreshments, and networking
- 9:00 a.m. – 11:30 a.m. Program
- Make reservations at www.tasc-tgic.org Seating limited to 150
- Walk-ins welcome; reservations preferred but not required



Key Points

- PCR Roles & Responsibilities
 - Who we are
 - Where PCRs are located
 - What we do
- Inputs to increase SB set-asides



PCR Contact Info

Ms. LaTonya Dent


Procurement Analyst (PCR)

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U.S. Small Business Administration

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Find your PCR at: [https://www.sba.gov/content/pcr- directory](https://www.sba.gov/content/pcr-directory)



Headquarters Air Combat Command Acquisition Management and Integration Center (AMIC)



AMIC provides single point control, integrated management, and a unique cradle-to-grave sustainment capability for major service acquisitions that are cost effective and responsive to the AF mission.

Small Business Professional (SBP)

Lorie Henderson

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Email: lorie.henderson@us.af.mil

- 1. Innovative Technology on contract: Quicker thru SBIR/STTR, Value Adjusted Total Evaluated Price (VATEP), Other Transaction Authorities (OTAs), Oral Proposals (OPs)**
- 2. IDIQ Contract Vehicles: NETCENTS-2, GSA OASIS, Schedules, Alliant 2, Army - CHESS (ITES-3S)**
- 3. Tips: SAM – Check/Update, complete responses to RFIs, network through organizations, know the SBP for the activity, and patience with CO's/KO's...**

SECTION 809 PANEL

*Streamlining
&
Codifying
Acquisition*

Overview of Section 809 Panel and Reports

May 2019

What is the Section 809 Panel?

“We are a catalyst for restoring agility and simplicity to defense acquisition through bold and effective solutions.”

- Congressionally mandated (FY16 NDAA), independent commission tasked with streamlining and improving defense acquisition process
- 16 commissioners who are senior marketplace and government leaders with more than 300 years of collective experience
- A catalyst for restoring agility and simplicity to defense acquisition through *bold, simple, and effective* solutions
- Focused on creating a modern, agile defense acquisition process that provides warfighters what they need, when they need it

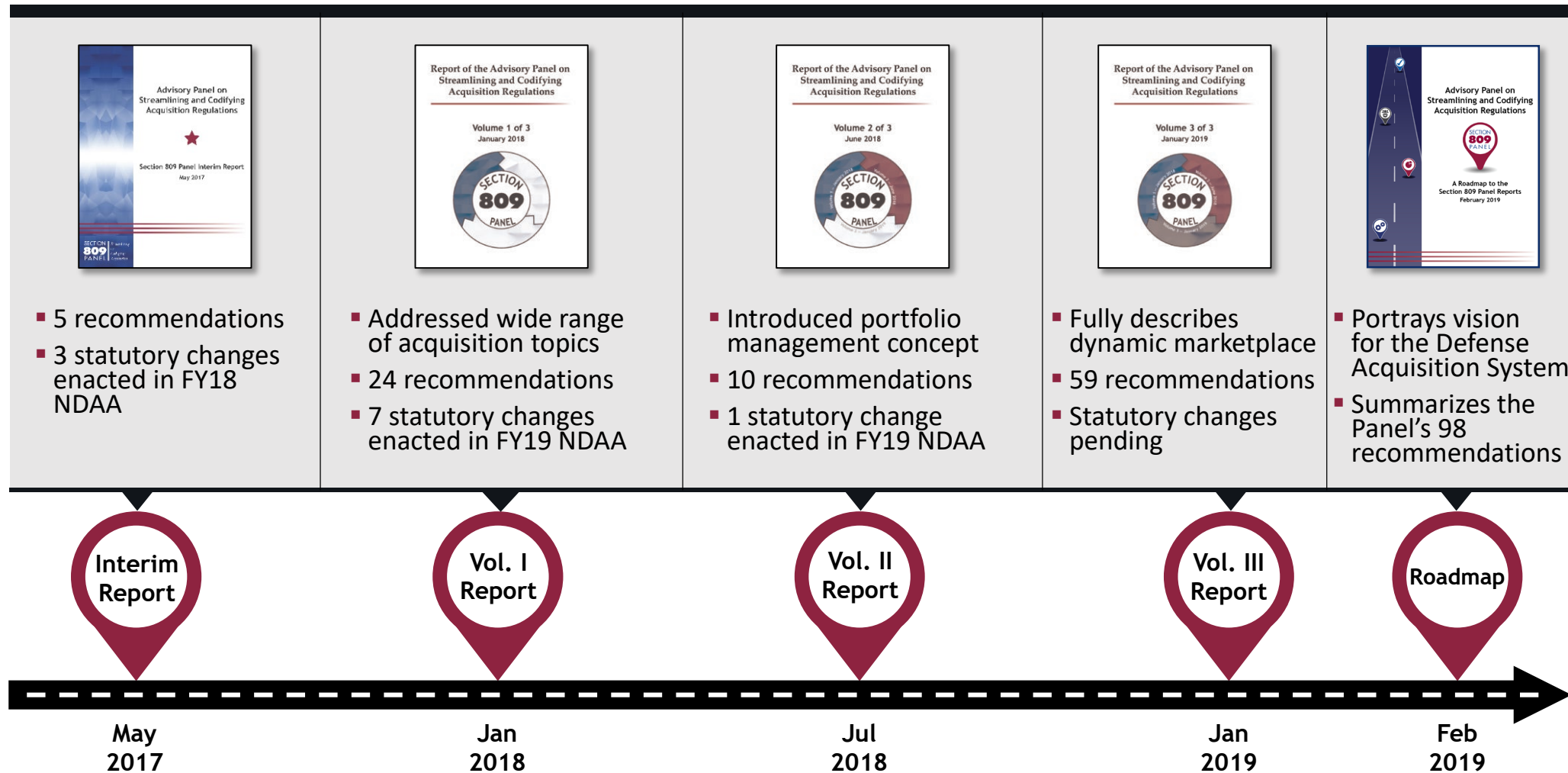


Panel Reports

BOLD.

SIMPLE.

EFFECTIVE.



Links to Section 809 Panel Materials

- Main website: <https://section809panel.org/>
- Roadmap (summary of all reports): https://section809panel.org/wp-content/uploads/2019/04/Sec809Panel_Roadmap_2019-03-07_web.pdf
- Interim Report: https://section809panel.org/wp-content/uploads/2017/05/Sec809Panel_Interim-Report_May2017_FINAL-for-web.pdf
- Volume 1 Report: https://section809panel.org/wp-content/uploads/2018/01/Sec809Panel_Vol1-Report_Jan18_FINAL.pdf
- Volume 2 Report: https://section809panel.org/wp-content/uploads/2019/01/Sec809Panel_Vol2-Report_JUN2018_012319.pdf
- Volume 3 Report: <https://section809panel.org/volume-3-report/>

Learn more on our website

BOLD.

SIMPLE.

EFFECTIVE.

Think **BOLD**

Section 809 Panel *Streamlining & Codifying Acquisition*
section809panel.org

www.section809panel.org

 @Section809Panel

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Panel Recommendations: Small Business Pivot

BOLD.

SIMPLE.

EFFECTIVE.

- Develop a DoD strategic plan for implementation of the small business program
 - Reorganize SADBUI and PTAC to align with MIBP
 - Conduct deeper industrial assessments and develop market awareness around small business
 - Increase outreach to non-traditional small businesses
 - Create single point of entry
 - Repurpose the department's small business resources to support strategic objectives

Panel Recommendations: Small Business Pivot - Cont'd

BOLD.

SIMPLE.

EFFECTIVE.

- Increase Small Business Innovation Research (SBIR) funding from 3.2% to 7% of DoD extramural R&D funds
- Increase Rapid Innovation Fund (RIF) funding from \$250M to \$750M
- Initiate numerous legislative changes to enhance SBIR, RIF, and SB Technology Transfer (STTR) programs (e.g., SBIR and STTR sole-source RIF awards)
- 5% price preference for small businesses under readily available procedures
- Increase advanced payments from 15% to 20% and change regulations to make it easier to identify and approve eligible SBs
- Authorize a pilot program to permit direct contracts with independent IT consultants, increasing prime awards to these SB concerns
- Implement streamlining and simplification of DoD acquisition processes that will help level the playing field for many SBs by blunting the large business advantage of significant internal staff to perform contracting, legal, and business development functions.

Panel Recommendations: Small Business Pivot - Cont'd

BOLD.

SIMPLE.

EFFECTIVE.

- Panel recommended a 5% price preference for SB instead of mandatory set-asides when using readily available procedures
- Set-asides would not be prohibited, they just would not be mandated
- No changes recommended to SB goals
- The Panel wants to incentivize participation from innovative small businesses that currently do not pursue DoD contracts due to:
 - Long business development cycle time
 - Extensive compliance requirements
 - Bureaucratic red tape
- To attract these types of innovative small businesses, we must make it easier to do business with the DoD
- Some small businesses that are experienced in the current system will be challenged by additional competition from non-traditional small businesses that could offer better solutions for warfighters and better value for U.S. taxpayers

Other Small Business Opportunities

1. PIAs (Partnership Intermediary Agreement) 15 U.S.C. 3715: a contractor assists government with SB technology collaboration.
<https://www.law.cornell.edu/uscode/text/15/3715>
2. OTAs (Other Transaction Authority) 10 U.S.C. 2371: non-FAR authority; intended for non-traditional contractors; simplified format.
<https://www.law.cornell.edu/uscode/text/15/3710>
[a](#)
3. CRADAs (Cooperative Research and Development Agreement) 15 U.S.C 3710a: non-FAR collaboration authority.

<https://www.law.cornell.edu/uscode/text/15/3710a>

4. BAAs (Broad Agency Announcements) far 35.016: to seek potential R&D solutions.
5. SBIRs (Small Business Innovative Research) 15 U.S.C. 638: grants to develop SB technologies in Phases.

<https://www.sbir.gov/about> See STTR at the same site.

6. DTIC (Defense Technical Information Center, Fort Belvoir) Reading Rooms: review CLAS (onsite) and UNCLAS (online) Combatant Command capability needs.

<https://discover.dtic.mil/reading-room/>

TGIC Exchange Brief Small Business Update May 21, 2019

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- Small Business Runway Extension Act
- Update on Limitation on Subcontracting Rule
- OTAs and Small Businesses