

Meeting title Tidewater Government Industry Council (TGIC) - Monthly Meeting  
Attended participants 33  
Start time 1/12/23, 7:13:15 AM  
End time 1/12/23, 9:39:44 AM

Name	Email
Greene, Brad [USA] TGIC	Greene_Brad@bah.com
Tim Baker	tbaker@knightfederal.com
Paul Staley (Guest)	
Linda B Owen 17574181007	lowen3@gmu.edu
Audie Daley 17575464256	Audie.Daley@asj-it.com
Elyse Williams	
Joyce Williams 17577225565	
O'Donnell, Patrick H. 12523494029	phodonnell@kaufcan.com
J White	
Michael Bosley 17575376689 17575701993	michael.bosley@goldbelt.com
Dawn Best 17575377419	deb@vansantgusler.com
Becky Reed	rreed@reedintegration.com
Cindy Anderson (Guest)	
Jerome Nixon	jnixon@millsmarineshiprepair.com
Angela Harpalani	angela@dimensional-concepts.com
J White	
Lorie Henderson (Guest)	
Croom, Pamela B.	croombp@nnva.gov
Lauren Campbell 19492787470	
Joey Hutchins	jhutchins@rightdirectiontech.com
Eric Claud (Guest) 12526713189 17577393522	
Stacy Buechele GSA Philly	



**TIDEWATER GOVERNMENT INDUSTRY COUNCIL  
MINUTES OF MONTHLY MEETING FOR THURSDAY JANUARY 12, 2023  
QED FACILITY AT 5700 WARD AVENUE, VIRGINIA BEACH, 8:00AM**

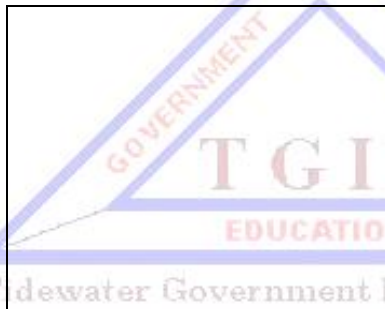
**LINK FOR RECURRING MS TEAMS MEETING**

[https://teams.microsoft.com/l/meetup-join/19%3ameeting\\_YjkwNjUxZmMtM2E0My00Mzg3LTljMWItNmJIN2I1MzdkMWVh%40thread.v2/0?context=%7b%22Tid%22%3a%22d5fe813e-0caa-432a-b2ac-d555aa91bd1c%22%2c%22Oid%22%3a%222fe9d3f3-3b1c-455c-afb9-99b67b7f844e%22%7d](https://teams.microsoft.com/l/meetup-join/19%3ameeting_YjkwNjUxZmMtM2E0My00Mzg3LTljMWItNmJIN2I1MzdkMWVh%40thread.v2/0?context=%7b%22Tid%22%3a%22d5fe813e-0caa-432a-b2ac-d555aa91bd1c%22%2c%22Oid%22%3a%222fe9d3f3-3b1c-455c-afb9-99b67b7f844e%22%7d)

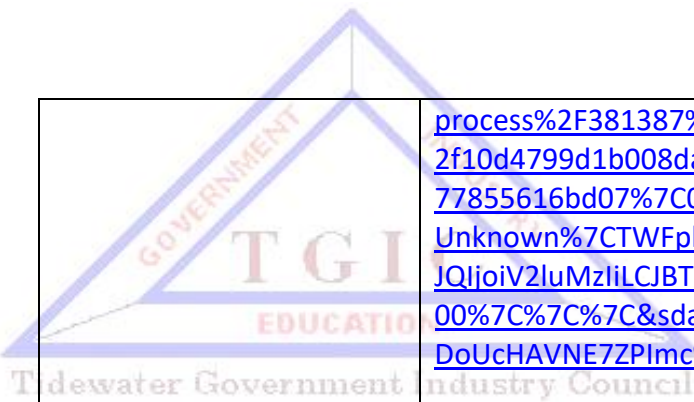
**AUDIO ONLY DIAL-IN: 1-804 394-5686 694805195#**

- 1. Introduction of Attendees and Participants viewable on Microsoft Teams Log-in Screen**
- 2. Review and Approval of previous month’s meeting Minutes.**
  - Minutes distributed within a few days after the meeting and the agenda sent the week of the TGIC meeting, resulting in two emails from TGIC.
- 3. Reports from Standing Committees and Industry Representatives**

<b>Action Item</b>	<b>Responsible Person</b>
<p><b>a. Standing Committees</b> Small Business Matters Linda Owen Paul Staley</p>	<p>Linda: -National Defense Authorization Act of 2020, Credit for Lower Tier Subcontracting and Other Amendments - The U.S. Small Business Administration (SBA or Agency) is proposing to amend its regulations to implement provisions of the National Defense Authorization Act for Fiscal Year 2020. The proposal would permit a prime contractor with an individual subcontracting plan to apply credit for subcontracts to small businesses at lower tiers toward its subcontracting goals. To do so, the prime contractor would incorporate the lower-tier subcontracting performance into its subcontracting-plan goals. Link is below for more details. <a href="https://www.federalregister.gov/documents/2022/12/19/2022-27213/national-defense-authorization-act-of-2020-credit-for-lower-tier-subcontracting-and-other-amendments">https://www.federalregister.gov/documents/2022/12/19/2022-27213/national-defense-authorization-act-of-2020-credit-for-lower-tier-subcontracting-and-other-amendments</a></p>

	<p>-GSA Interact Update: Multiple Award Schedule - Common Catalog Platform Access Will Require Authorized Negotiator Role. Multiple Award Schedule for GSA, General Services Administration information has recently been updated, and is now available.</p> <p>Common Catalog Platform Access Will Require Authorized Negotiator Role. New for 2023/2024: Any contractor representative who requires access to the new Common Catalog Platform (CCP) must be listed as an authorized negotiator (with or without signature authority) on the Multiple Award Schedule (MAS) contract. As a reminder, the CCP will replace the Schedule Input Program (SIP) and introduce new features that make it easier to manage catalogs. The CCP pilot will begin in March 2023 with a broader contractor transition beginning in early FY24. At that time, we will provide additional onboarding instructions to register for the CCP. In the interim, we recommend updating your Authorized Negotiators to ensure the appropriate users will have access to the CCP. This applies to all contractor representatives, whether they will be taking part in the pilot in 2023 or using the platform in 2024.</p> <p>Accessing the CCP:</p> <p>To access the CCP, contractors will use FAS ID to log-in, which is the same credential used to access MAS systems including eOffer, eMod, eBuy, the Sales Reporting Portal (SRP), and the Mass Mod Portal.</p> <p>FAS ID is a secure, centralized identity management system that allows you to access many GSA applications with a single email and password. Using FAS ID will ensure access is limited to users authorized to make changes to product and service information.</p> <p>Contractors who already have an established FAS ID login do not need to re-register, but should ensure they are Authorized Negotiators on the contract.</p> <p>Contractors who do not currently have a FAS ID can register via eOffer once they have been added to the contract as an Authorized Negotiator. (Authorized Negotiators can be added by submitting an administrative modification request through eMod.)</p> <p>Contractors will be able to register for the CCP using their FAS ID once their contract is identified as CCP eligible. For those not involved in the pilot, this process will begin</p>
---	---

	<p>in early FY24. We will provide more onboarding information as we get closer to transition.</p> <p>-DFARS Cybersecurity Webinar Series #22 on January 26th, 2023, 4:00 PM ET: "DoD Provides Visibility Into Prime Contractors' Supply Chain CMMC Readiness" featuring a return of John A. Ellis of the DCMA.</p> <p>The DoD has announced that CMMC requirements in RFPs will begin this year and Mr. Ellis will discuss the DIBCAC's detailed review of contractor system security plans (SSPs) to better understand the state of NIST SP 800-171 compliance across small, medium, and large companies within the DIB supply chain. Unfortunately, the result has confirmed a lack of readiness and preparation to meet even the current NIST SP 800-171 requirements. This gap is expected to become even more problematic as the same contractors and subcontractors will soon need to be independently verified by 3rd party assessors to obtain CMMC Level 2 certification. The supplier readiness gap is likely to become a major impact to Primes who will need to ensure their whole supply chain is CMMC certified in advance, before receiving award of any contract with CMMC requirements. Free registration is now available at <a href="http://www.cybercollaborationcenter.org">www.cybercollaborationcenter.org</a></p> <p>Ken – Regarding CMMC, on the government side, within the last three or four months there have been increased emphasis on cyber security in-house, in terms if you are actually an NMCI person, they have put in place policies and rules that have locked us down more and there is an increase level of surveillance. CMMC will become a very large issue for the small businesses this year. They will need to plan for a financial burden, and for those that are ISO 9001 certification, CMMI, etc., there is always a requirement for a third party to come in and look at your process and be the certification agent.</p> <p>-How Social Media Can Come Back to Bite You During the Security Clearance Process  <a href="https://usg02.safelinks.protection.office365.us/?url=http%3A%2F%2Fwww.govexec.com%2Fworkforce%2F2023%2F01%2Fhow-your-social-media-can-bite-you-security-clearance-">https://usg02.safelinks.protection.office365.us/?url=http%3A%2F%2Fwww.govexec.com%2Fworkforce%2F2023%2F01%2Fhow-your-social-media-can-bite-you-security-clearance-</a></p>
--	---



[process%2F381387%2F&data=05%7C01%7C%7Ca4cbb772f10d4799d1b008daf4a11f0c%7C3227cb07a9f143aa824977855616bd07%7C0%7C0%7C638091270136117035%7CUnknown%7CTWFpbGZsb3d8eyJWljoimC4wLjAwMDAiLCJQljoiv2luMzliLCJBTil6lk1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=NTpXyrxcJmjlbMggHqYuoFM9yrJtDoUcHAVNE7ZPImc%3D&reserved=0](https://www.tgic.org/process%2F381387%2F&data=05%7C01%7C%7Ca4cbb772f10d4799d1b008daf4a11f0c%7C3227cb07a9f143aa824977855616bd07%7C0%7C0%7C638091270136117035%7CUnknown%7CTWFpbGZsb3d8eyJWljoimC4wLjAwMDAiLCJQljoiv2luMzliLCJBTil6lk1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=NTpXyrxcJmjlbMggHqYuoFM9yrJtDoUcHAVNE7ZPImc%3D&reserved=0)

Legislative Matters  
Terrence Murphy  
Damien Walsh

-Jeff asked if everyone was having small business meetings in person or are they still virtual, since some are not back in their offices. Lori Henderson is taking meetings virtually by Teams, Zoom, and TeleCon and this has worked out well. Linda now meets clients in person at the Chesapeake Economic Development Center, they have wonderful space there. Paul Staley is meeting folks in person. If they can't get on base, he will meet them anywhere it is convenient.

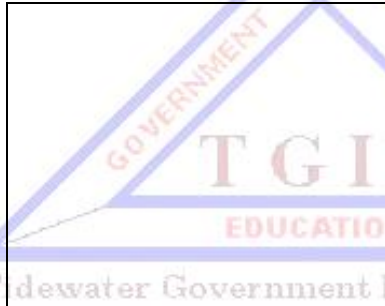
-Many places to have meetings, such as The Hive in Virginia Beach, Chesapeake Economic Development Center, ODU, Virginia Beach Economic Development, Chamber of Commerce, etc.

-Mike Carlson – The CPP, for those that have GSA schedules, there have been a long list of improvements that GSA schedules have been working through over the past four years. Not only the singularity of the schedules and the changing of the SINS, but the IT one, anyone that has needed to upload schedules and commodities, it has been very painful SIP program, taking a very long time to upload. CPP is the software program to replace the SIP.

Pat O'Donnell:

-CMMC 2.0 timeline is, DOD issues rules by the end of March with clauses appearing in contracts June/July timeframe. The clauses will likely have 120-day grace period post award for the successful awardee to get credentials at the level the contract requires. There will be a mad rush for third party accreditation once the clauses start hitting contracts.

-Some firms are still not registered through the DIVNET (Defense Industry Portal). You have to register as a defense contractor if you want to timely report a cyber



security intrusion. If you aren't previously registered, you will not make those reporting deadlines since the registration takes time. There is a 24/72-hour reporting deadline for some of these events.

-NDAA was approved 23 December 2022. It contains in Section 822, a formal recognition of inflation as a category of events that may warrant extraordinary contract relief. It increases the agency's approval threshold for up to \$500,000. You have to pursue the adjustment the same way you would an REA. Prove the increase was solely due to inflation. It has a sunset provision on Dec 31, 2023. It's not active quite yet, DOD has 90 days to issue rules for implementation. When Congress enacted this they did not appropriate additional funding for it.

The Anti-Deficiency Act says the government is only liable for up to the amount it specifically appropriated. So, if they are signing contracts for which there are no appropriations, they are null. Not enforceable contracts.

-September is the time frame for hitting the debt ceiling.

Brad:

-SDVOSB certification portal is up and transferred over to SBA. 600 businesses have submitted their applications to be certified. It is now a government-wide certification. Everyone that is self-certified is grandfathered in for 2023, but you have to submit your application to be certified through the SBA by the end of the year. Your application must be at least pending if you want to bid on any contracts in 2024.

Business and Professional Development  
Jeff Bruner

Jeff:

-Jeff brushed up the letter from two years ago to go to our four district congressional members and our two Senators. He will get with Ken and Paul to get those signed and delivered to the Washington offices, as well as their regional offices. The letter is essentially the same with the exception of an added line asking the recipient to designate a staff member to add to the TASC membership list and the TGIC distribution list.

-The Campaign Manager for our second district is staying in town as the manager of her local office over at Town Center.





person, contact Jeff today. He will forward you the information for either in-person or virtual attendance. LCSC and TASC event is from 1:30 – 3:30, and at 4:30 there is a joint social. You can sign up for the joint social at the TASC website. You still need to submit your information if you have a retired ID card, since it is NASA.

- We have a firm date for an Industry Day on 28 February with NSWC Dahlgren held at the Double Tree at the airport. See the TASC website for more information.
- Government folks can join TASC for free.

## Tidewater Government Industry Council

### 5. Report from TASC Board Liaison to TGIC

- Annual meeting coming up for TASC, there is an opening for the Secretary position. If interested, please let Paul know.

### 6. Old Business

- As stated earlier, elections are coming up this Spring. TGIC is a corporation that has a President, Jeff Bruner, Secretary, Joe McGrenra, and Treasurer, Joe Yurso. Please let Ken know if you are okay with being listed on the Annual Corporation Report and if you are interested in Ken's position as Co-Moderator. Jeff has left it to the TASC board as to whether they want to reappoint him as the Industry Co-Moderator.
- Need a Government Legislative Liaison replacement for Damien.
- TCIC meeting minutes are posted here, <https://tasc-tgic.org/Meeting-Minutes>.
- TASC/TGIC new booth display is still in progress with the help of Mike Klett, Jeff Bruner, and Monique White.

### 7. New Business

-

### 8. Announcements and Other General Information

- Tides Game is scheduled for Saturday, 20 May. Right field, patio deck. Free for TASC members, guests are \$15.
- ASNE Tidewater (<https://www.asne-tw.org/>) dinner meeting, 18 January. The guest speaker is RADM Brendan McLane, USN, Commander, Naval Surface Force Atlantic. Holiday Inn Virginia Beach-Norfolk at 5655 Greenwich Road, Virginia Beach Time: 5:30-6:00pm Cocktails and Networking; 6:00-8:00pm Dinner and Program

Cost:Members: \$33 in advance / \$35 at the door

• Non-members: \$38 in advance / \$40 at the door

• Military: \$20 in advance / \$25 at the door

• Students: \$10 in advance / \$15 at the door

Please register on our website.

- AFCEA Hampton Roads – Tuesday, 17 January, Founders Inn. Presentation from retired Air Force Lt Colonel Keith Johnson, F16 Fighter Group, Langley AFB. Jen Kiggans will be attending the next luncheon, not as a speaker, as an attendee. Maybe someone can approach her regarding attending TGIC.

- January 25<sup>th</sup> at the ODU Business Development Center, 9:30, Paul Hawkins will give a training on the SIBR program. There is also a virtual link.
- AFCEA's WEST Conference and Exhibition, February 14-16, 2023, San Diego, CA

## 9. Calendar Updates

**VB website** (<http://www.yesvirginiabeach.com>) To submit an item to be listed, submit an email to [RKWhite@vbgov.com](mailto:RKWhite@vbgov.com) and [EcDev@vbgov.com](mailto:EcDev@vbgov.com)

**TASC/TGIC website** ([www.tasc-tgic.org](http://www.tasc-tgic.org)) To submit an item for posting, please e-mail to [jacob@barclaygroup.com](mailto:jacob@barclaygroup.com) (Some items may require review and approval by the TASC Board)

**10. Next TGIC Meeting:** The next two TGIC meetings are scheduled for Thursday, 9 February, 8:00 AM, followed by 9 March. Meetings are hybrid.

## 11. Adjournment

### Attachments:

(1)