

TGIC Meeting Attendance List February 9, 2023

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PAUL HAWKINS	paul.hawkins@reavesson.com

## Microsoft Teams Attendance

<b>Name</b>	<b>Email</b>
Greene, Brad [USA]	Greene_Brad@bah.com
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TGIC	
Tim Baker	tbaker@knightfederal.com
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Eric Claud (Guest)	
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Paul Staley (Guest)	
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Stacy Buechele, GSA (Guest)	

**TIDEWATER GOVERNMENT INDUSTRY COUNCIL  
MINUTES OF MONTHLY MEETING FOR THURSDAY FEBRUARY 9, 2023  
QED FACILITY AT 5700 WARD AVENUE, VIRGINIA BEACH, 8:00AM**

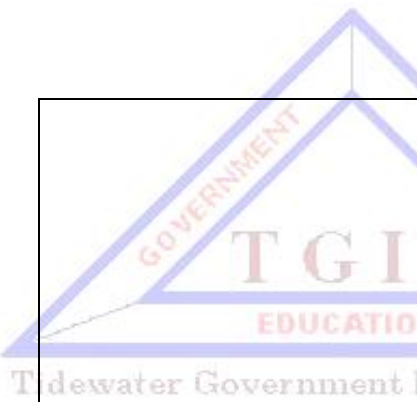
**LINK FOR RECURRING MS TEAMS MEETING**

[https://teams.microsoft.com/l/meetup-join/19%3ameeting\\_YjkwNjUxZmMtM2E0My00Mzg3LTljMWItNmJIN2I1MzdkMWVh%40thread.v2/0?context=%7b%22Tid%22%3a%22d5fe813e-0caa-432a-b2ac-d555aa91bd1c%22%2c%22Oid%22%3a%222fe9d3f3-3b1c-455c-afb9-99b67b7f844e%22%7d](https://teams.microsoft.com/l/meetup-join/19%3ameeting_YjkwNjUxZmMtM2E0My00Mzg3LTljMWItNmJIN2I1MzdkMWVh%40thread.v2/0?context=%7b%22Tid%22%3a%22d5fe813e-0caa-432a-b2ac-d555aa91bd1c%22%2c%22Oid%22%3a%222fe9d3f3-3b1c-455c-afb9-99b67b7f844e%22%7d)

**AUDIO ONLY DIAL-IN: 1-804 394-5686 694805195#**

- 1. Introduction of Attendees and Participants viewable on Microsoft Teams Log-in Screen**
- 2. Review and Approval of previous month’s meeting Minutes.**
  - Minutes distributed within a few days after the meeting and the agenda sent the week of the TGIC meeting, resulting in two emails from TGIC.
- 3. Reports from Standing Committees and Industry Representatives**

<b>Action Item</b>	<b>Responsible Person</b>
<p><b>a. Standing Committees</b> Small Business Matters Linda Owen Paul Staley</p>	<p>Linda: - Chat GPT which, AI and the proposal writers are a little concerned about their jobs are going to be obsolete. There's good article in the NCMA magazine about it this month and if anybody's on the NCMA forum they they've been checking that question lately. So, something to think about, be aware of. <a href="https://www.gmu.edu/taxonomy/term/4656">https://www.gmu.edu/taxonomy/term/4656</a></p> <p>-There's also a law that’s been passed, a one stop shop for small business compliance act of 2021, just signed 7 October 2022. Supposed to be a centralized website for compliance guides and for other purposes. Maybe one of attorneys can take care of that and explain it a little bit more. <a href="https://smallgovcon.com/statutes-and-regulations/law-to-create-one-stop-shop-for-small-businesses-questions/">https://smallgovcon.com/statutes-and-regulations/law-to-create-one-stop-shop-for-small-businesses-questions/</a></p>



<https://www.defenseone.com/policy/2023/02/dod-favor-small-business-contracts-over-best-class-awards/382465/>

-There is also a good article in NCMA about shifting legal landscape for camp cancel solicitations. Linda has a client that recently submitted a proposal, they've been waiting, and now all of a sudden guess what they're seeing, three solicitation notices that is the same thing they just proposed. The company is now protesting it.

-PTAC is now becoming an APEX accelerator. They have received nine new metrics from DOD. They will be working SBLOs, CMMC, SBIR, STTR.

Paul:

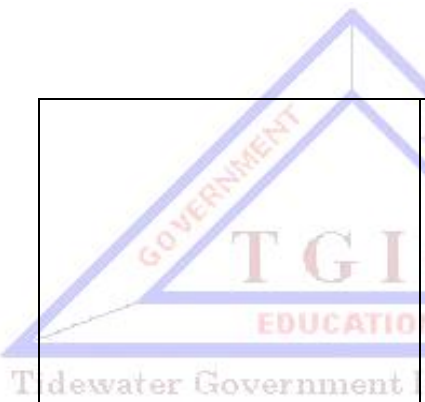
-DOD has published through SB Strategy for January 2023. If you have a chance to read it, it's a pretty good document. There is a big push for small business involvement. A few standouts are, one of their initiatives is to expand policies and processes for SB professionals and leaders of SB matters. Important because policies and processes are not always equal across the board in the industry. Second, improve outreach and communications. After COVID, we all kind of went into this shell, now they're trying to come out and get back get back to the outreaches. Lastly, planning on providing cyber security training resources to small businesses. This is another big topic where a lot of these small businesses are trade secrets, and so forth, are being served by the Chinese and other governments not necessarily Chinese/other governments. So, that's something that's going to be available to the small businesses.

-A plug for Linda - They have a portion in here on the APEX Accelerators!

<https://media.defense.gov/2023/Jan/26/2003150429/-1/-1/0/SMALL-BUSINESS-STRATEGY.PDF>

Ken:

-CMMC - I'm seeing a lot of articles and other things on CMMC, so the first thing is, they don't anticipate the government actually making it a complete requirement maybe, for at least, this year and part of next year. However, a lot of companies seeing that are saying, okay, I can wait around and do things. Where this really hits, that we discussed a number of times here, is small



business, because there's a third party inspection requirements, there's a lot of other requirements that that are levied upon small business so it's good news that that at least there's some avenues small businesses can go to. In my particular house, we rely, my partners rely, heavily on small business support and the offshoot of this is going to be that once DoD says, this is it, you must be in compliance, we may see a good number of small and some large businesses find themselves outside looking in and trying to scramble to figure it out. So, one of the things we may want to take a look at in the training or exchange brief aspect is, revisit of the CMMC because it's going to be pretty important.

-Small business advocate is very good, Stacey Cooper. Hopefully, maybe one month I can actually get her to come or participate remotely.

Brad:

- Last night at the Small Business Coalition, I attended a session where the contractor would be probable for doing the changeover of the SDVOSD certification from the VA the SBA spoke and got some interesting info there for any small businesses out there. On the additional crop of applications, they apparently are turning those pretty quickly because there were several folks in the room who had committed after January 1st to the SBA and already had received their certification from that, so that they were turning these in less than 30 days. I can't say that pace will continue, but to know, if there are some 35,000 SDVOSB that are self-certified, if by the end of the year, will have to get processed.

-You all may have seen it because the Pilot picked up the article published January 30<sup>th</sup>, [The economy could get worse for government contractors | Expert column – The Virginian-Pilot \(pilotonline.com\)](#), by Sharon B. Heaton. She is the CEO of a national mergers and acquisitions advisory firm, specializing in commercial and government contracting companies. It's about eye opening statistics, about the number of small businesses dropping 43% from 2011 to 2020. The number of small businesses receiving government federal contracts. The article centers on what happens to small businesses once they side out and how the statistics state that only 2.5% of small businesses can actually survive long term competition. So, she's raising

Legislative Matters  
Pat O'Donnell  
Terrence Murphy  
Damien Walsh

some different issues that pointed out the different legislative remedies there.

Terry:

-Just wanted to follow up with what Brad said about that article. I did see that article as well, and there is some proposed legislation which we're tracking, is to take care of the cliffs, like, small businesses reach their side standard limitation, and provided the article is correct, I know a lot of people fall off that cliff and there is at least proposed legislation to try and address that, but I think that's something we all need to watch.

Pat:


-From Linda's report, protesting the cancellation and re-solicitation, in my experience, that's an uphill climb in terms of protesting. In fact, GAO generally won't take jurisdiction and you've got to go through the agency and trust that the agency will reverse itself. Not always a fertile protest area. So, you know we tried it, we've done it before, but it's a tough road. To follow up on the coming CMMC traffic jam, which we we've been talking about it so long there's CMMC traffic jam fatigue. December 2019 is when it went into effect. For smaller companies, one of the affirmative things they can be doing is, touching base. If they're doing a lot of subcontract work, talk to the primes, and talking to them about what clause and requirements would have to be flowed down, because the easiest thing to do for the contracting officer is flow everything down, but a lot of what the prime has to comply with, a sub would not necessarily have to comply with it. So if you get with those folks and say look do not just flow down the most onerous parts of CMMC to us, we're not going to be dealing with that and we will not be able to comply with it. Those require outside auditors and all that stuff, which, nine times out of 10, you're not going to need. We had Carl Gray at Huntington Ingalls here and he made it clear, their shop is willing to negotiate those flow downs and if they're not required, they won't flow them down, but you have to reach out and get to the right person at the entity make sure it's not flowed down, because if it does it's harder to get it undone, then stop it from being done.

	<p>Jeff: This rule goes to what you and the other attorneys have talked about here for years in terms of the importance of a subcontract agreement as a successor to the teaming agreement, so good to know.</p> <p>-One piece of legislation that came down December 27th of last year, I think it's going to be fairly impactful. It was the Preventing Organizational Conflicts of Interest Act signed at the end of last year. It says, within 18 months, the FAR has to be revised and it's going to be revised to increase the definitional scope of what an organizational conflict of interest is, and it's going to put both requirements on the agency to be more proactive, determining OCIs, and industry in disclosing OCIs. In particular, they're going to be looking at what other aspects of a company's business will conflict with their governmental business so if a company has a mix of civil and DoD or governmental work, those companies really have to do some self-assessment to figure out, are they going to get covered by this new broader, definition of OCI, and what they can do about it, to mitigate it. Then, they're going to have to have additional disclosure requirements. Stuff that may not have been required to be disclosed in the past, is now going to have to be disclosed. The FAR won't actually hit for another 17 months now, but when it does hit, that's going to be one of these situations where you have to certify, at that time, you are in compliance. So, you can't wait until then to start doing a self-assessment. Where do we have some areas that might be that might fall under this broader definition of OCI.</p> <p>Jeff question: We've had other issues that we've discussed at different times where the lag and things actually appearing in the FAR really postponed their implementation, but here was actually legislated that it be in the far within 18 months. That that strikes me as interesting because other things, it's taken an awfully long time, and the government says, well, it's not in the FAR yet. So that I pick up on.</p> <p>Pat: I would have to assume that in 18 months you're going to have a different, and broader OCI section of the FAR Part 9.5.</p> <p>I'm sure they'll have an agency comment period, but that seems to be contemplated within the 18 months.</p> <p>Tony:</p>
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<p>Business and Professional Development Jeff Bruner</p>	<p>-I think what Linda was talking about, on that cancellation of solicitations articles over the last months, there was a case in May of last year called 7th Dimension in court of Federal Claims, where it was a cancellation of an Army Special Warfare solicitation after a round of protests and the court did find that the army was wrongful in terminating the solicitation. So, there are times, it is an uphill battle, but it was basically because it was documentation. They said the Army can cancel for any reason. You can't. Not for any reason. It has to be for a proper reason. It can't be pretextual, it has to be driven by market research, there must actually be a significant change in your requirements. In the requirements determination is in the discretion of the agency, but you've got to actually show that there was a significant change.</p> <p>Damien: (now retired from Government service): -Still looking for a replacement attorney from the Government to Co-Chair this Legislative Affairs Committee.</p> <p>Jeff: -Attended the NASA reverse industry day a couple of weeks ago. It was very well attended, there about 50 or 60 people in the room and dozens more on the line. It appeared to be a very significant government component of the NASA contracting staff present in the room with Susan McClain the head of contracts for NASA Langley. It was extremely well done. They had a 2-hour program moderated beautifully, timed perfectly. Four panel members that were absolutely outstanding. They were very outspoken, direct, very professional, and I think of all the takeaways, and there were many, the one I noticed the most was, when they went to the Q&amp;A, the microphone in the center aisle, of the bulk of the questions from the government, were asked by Susan McClain asking for industry feedback on different aspects of the NASA procurement. So that that was impressive. A little bit of bad news, Susan will be retiring by April 30<sup>th</sup>. The good news, she asked if she could participate in our TASC and TGIC Professional Development program. I thanked her for wanting to join us. She and I think that'll further the lash up with the folks up on the peninsula with NASA Langley, but they had a great event. It was their first time</p>
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<p>Contracting Approaches and Techniques Dennis Garcia</p> <p>Professional Networking Monique McWhite</p>	<p>out with any kind of an Industry Day or Reverse Industry Day. They started with a Reverse Industry Day as opposed to training. As it turns out, NASA has done training on their own for their contractor component, so this Reverse Industry Day was really a follow on to that. Again, just really well done, and of course an opener for me to suggest that TASC would be a wonderful host for a NASA Langley Industry Day. We are going to pursue that later this year.</p> <p>Damien: - Talking with a number of contracting people intensively over the last couple weeks and got to the point where I'm about to request that they make it official, if they've been promoted as a contract Supervisor, that they'd be required to identify section of the contract identifies the contract type. I keep hearing about these people heard that moved into these types of positions and when they get to the contract, they say, let's negotiate. I don't know why they're doing that with the type of contract that gets described in the solicitation.</p> <p>Jeff: -Dennis Garcia is out with shoulder surgery.</p> <p>Jeff: - In terms of our professional networking and TASC and TGIC outreach, Monique and I are going to Klett Consulting on Wednesday afternoon the 15<sup>th</sup>. They're going to help us with some design and potential procurement of a new TASC/TGIS booth that will have modern, and up-to-date, display for our various events or any others that could be represented at.</p>
<p><b>b. Reports from Elected Industry Representatives</b> Large Business Small Business Small Disadvantaged Business Educational Institutions At Large</p>	<p>Jeff: -Lease and development of the outlying Oceana parcels, if you're interested, the solicitation was released on February 1<sup>st</sup>. If you went to SAM.gov, I've got this solicitation number, if you want it, or if you search 'Oceana' it will come up. The proposals are due the 1st of May. The pivotal factor seemed to be a longer term than a five or ten year lease, which current statutes will allow, and the solicitation actually contemplates a 35 year lease. It actually has language in it where the offeror can explain</p>

	<p>why they might propose an even longer than 35 year lease. So, really interested if you're a contracting fan or contracting nerd but pretty unique from my experience.</p> <p>Fenton:</p> <ul style="list-style-type: none"> <li>-This initial parcel is the whole stable. The real estate offering was put out by app by the Navy Region Mid-Atlantic last week and they are putting up 113 acres of the old horse stables.</li> <li>-We will be having a Military Economic Development Advisory Committee (MEDAC) meeting that's open to the public. That will be a joint meeting at the Slover Library the last Monday of this month, the 27<sup>th</sup>. I can't say for sure, there will be an update on future bases in that meeting. An update on what they're doing hasn't been that hasn't been confirmed yet. The next Virginia Beach MEDAC meeting is at the Town Center Economic Development offices, on March 27<sup>th</sup>. Might also have a chance to hear from the region or from the leaders from Oceana.</li> <li>-Commanding Officer Captain Holmes is retiring, Oceana February 24<sup>th</sup>. One thing was interesting is, he said that his last air show, last September, conjured up over 341,000 people. They plan to have another air show this September, so they're back on track.</li> </ul> <p>Jeff:</p> <ul style="list-style-type: none"> <li>-When this was briefed that day last Industry Day, April 20<sup>th</sup>, at the Convention Center, they made it clear that this is the first of several parcels. This is really the trailblazer. I applaud how well they've done this because if you attended the Industry Day last April, on the first or second of February, I had an e-mail both from the support contractor at NAVFAC Atlanta who supported that event and from the contracting officer alerting that this was available on SAM.gov.</li> </ul>
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**4. Updates on TASC and TGIC Business and Professional Development Events**

- Jeff heard from several folks who want to be on our planning committee to plan training, Reverse Industry Days, and Exchange Briefings. CMMC is a possible Exchange brief. We always have plenty for our annual small business update. Some of the training we've done in the past might be good to update and represent to a newer, less experienced workforce. Maybe even at the supervisory level. The folks from the President of the

Langley Contracting Security Council and Susan McClain are going to be part of that. Any topics that anybody has that will work on for the coming year.

- The model from NCMA was adopted by the federal government. The model brings us completely in line with the training for both federal government and industry to follow the same model. The course layout is pretty consistent now.

<https://finance.yahoo.com/news/federal-government-adoption-ncma-contracting-143000410.html>

- Industry Day February 28 with NSWC Dahlgren held at the Double Tree at the airport. See the TASC website for more information.

## 5. Report from TASC Board Liaison to TGIC

- TASC Annual meeting will be March 15<sup>th</sup>, 4:00pm, right here, QED Systems, 5700 Ward Ave., Virginia Beach. We will adjourn to a brewery up around the corner after that meeting.
- TGIC- Jeff is working up the ballot for the elected industry reps. Ken is checking with the government members for inclusion on their government ballot. Government folks, just let Ken know if you want to be included. Send Ken an e-mail. Jeff will send Susan the document that goes out for the annual meeting, which will be embedded in the March TGIC. The bylaws or the charter requires us to give 10-day notice of both, so Jeff will be working those with both, Susan for TGIC, and with Paul and Jenise for the TASC meeting.
- Paul: We have a busy spring. We have our 28 February Industry Day with about 70 people registered now. That'll be a good turnout, we'll get a few more announcements out as the month goes along. It'll be a good event, so again, that's enterprise wide for them, Dahlgren folks coming down in partnership with the with the Dam Neck division here. They're going to be talking about all their different divisions. Their Technical Director coming down for a keynote luncheon, and then some time for face-to-face opportunity with the with the Dahlgren folks. Annual meeting on March 15<sup>th</sup>, right here, at QED using this space, 4:00 PM in the afternoon. As normal, it'll be a short meeting where we'll just do an annual review of what we've been doing, and what we were hoping to be doing over the next 12 months. Go over the election and introduce the new board members for the year. TASC has a couple openings on the on the board right now. We'd love to hear from some folks. We got some immediate positive feedback from about a half dozen folks with interest. Really good interest, positive interest, and getting involved in leadership. That was really good to see but again still if you know anybody who's interested in wanting to get involved either with a full board position or even just in a staff coordinator role to help with TASC, please just let me know. A very not firmed up, but a but a very distinct possibility, we'll be having an Industry Day with AMIC/ACC probably the last weekend in March. They reached out to us to do an Industry Day with them much later in the year, but they reached out and they're the folks there at ACC contracting were tasked from on high to execute this and they have about three-week window to do it in, so when I asked them could they kindly push us to a little later this year, they said no, we need to do this now, so I said OK. They want to do it in a venue up on the Peninsula. We are still waiting on kind of a program from them of what exactly

what they want to do, but that they are wanting to do something and it's probably going to be that week of March 27th so stay tuned.

- Waiting on firm dates back from Coast Guard C5IS C formerly known as C3CEN. That's probably going to be at our normal DoubleTree Norfolk Airport venue, which, is where I think I should mention the February 28th event will be as well. That will probably be mid-April. Those are the dates we've punted over to them and still waiting to hear back from their leadership.
- May 20th TASC member Tides game. We have the same spot, by the right field fence. We got pork sandwiches this year, a bar that's open.
- For all those events just mentioned, we're always looking for sponsors. If you're interested in sponsoring the drinks at the Tides game or doing a gold or platinum level sponsorship for any Industry Day events, you get your logo out there, and you get to go up in front of a group and give your five minute speech. Please let me know.
- Looking even further out, we're likely going to have an Army Core of Engineers Industry Day, but that will probably be in the summer.
- Jeff: Membership is always open, TASC membership for government employees is no charge. Getting the websites notification automatically this is part of being a TASC member. The other thing is, I know that you know task members are going to be able to go to the ball game for free, their guests only \$15. It's about a \$35/\$37 package.
- Two compliments, one to TASC, the AMIC SES, last year, wrote a letter about the value and appreciation for TASC sponsoring the Industry Day. That said volumes about what TASC does to support the government's responsibility to market outreach. And a compliment to the folks up in AMEC and ACC that they are actually doing it, and they want to do it sooner rather than later. The senior leadership there recognizes the, it's not just a FAR requirement to do market surveillance and market research, but they take it seriously. That that's great news when they say, no, we want it sooner rather than later.
- Pat received a TGIC compliment yesterday from the Office of Inspector General's Office called. We had the debarment officials come down not too long ago and gave some training for us. Just so happens, I have a pending suspension type department proceeding with them, and the fellow I was dealing with was not the lead lawyer but he was a second tier lawyer there and when I introduced myself and was talking to him, he said, oh, you know our official was down talking to a group and in Virginia. I reminded him it's TGIC and he said, he was very complimentary and thought y'all were doing a great job educating the industrial community on what was required so it was nice to get feedback.

## 6. Old Business

- Annual elections for TASC and TGIC are coming up for Industry Reps this Spring. TGIC has 14 elected Industry Reps, 6 positions are coming up for election for a two year term. One SB, one SDB, one Large Business, and three At-Large positions. You do not have to be a TASC member to run for any of those positions. Jeff will contact those incumbents to see if they are seeking re-election. For any Government reps interested, please send Ken Hallaway an email.
- Mike Klett will handle the online voting for TASC.
- TCIC meeting minutes are posted here, <https://tasc-tgic.org/Meeting-Minutes>.

- We do have the letters in progress for the four local House of Representatives members, as well as, the two Senators from Virginia introducing them to TASC and TGIC as a resource.
- Jeff was seated next to Congresswoman Kiggans two weeks ago at an AFCEA luncheon. The presenter that day was a program office requirements guy for the F16 of Langley, and when he mentioned that all of their contract requirements are at SAM.gov, she went to her phone, and she turned to her staffer and said write that down. I told her, don't bother, we're going to help you with all that stuff. She made it very clear at the luncheon that she wants to become more involved in the defense industry, here in tidewater. At that luncheon, she announced her appointments the previous day to the House Armed Services Committee, as well as Veterans Affairs. So, I think we've got a good connection there and for her benefit, I asked the speaker a question about what Pat reported on last month, the NDAA provisions allowing equitable adjustments for inflation, and again the speaker really wasn't prepared to talk about that, but I didn't ask it for his benefit. I made it clear that the good news was, it was legislated the bad news was no additional appropriations for it, because that last month's nugget that I really seized on.

## 7. New Business

- None at this time.

## 8. Announcements and Other General Information

- Tides Game is scheduled for Saturday, 20 May. Right field, patio deck. Free for TASC members, guests are \$15.
- ASNE Tidewater (<https://www.asne-tw.org/>) dinner meeting, 15 Feb 2023, 5:30 PM - 8:00 PM (EST). The guest speaker is CAPT Jay Young, USN, Commanding Officer, Mid-Atlantic Regional Maintenance Center (MARMC). Holiday Inn Virginia Beach-Norfolk at 5655 Greenwich Road, Virginia Beach. Cocktails and Networking; 6:00-8:00pm Dinner and Program.
  - Cost: Members: \$33 in advance / \$35 at the door
  - Non-members: \$38 in advance / \$40 at the door
  - Military: \$20 in advance / \$25 at the door
  - Students: \$10 in advance / \$15 at the door
 Please register on our website.
- AFCEA Hampton Roads – Small Business Networking And Match Making! Wednesday, 15 February, 4:00 - 6:00pm. Event Organizer: Hampton Roads Chapter. Event Sponsor: BAFO SERVICES and INSPERITY. This FREE event is designed to bring small and large defense contractors together for new introductions and potential teaming opportunities. Space is limited, so early sign up is strongly encouraged. RSVP by email to: [hillary@bafoservices.com](mailto:hillary@bafoservices.com) with your name and company name. Each company will be given a small amount of time for their elevator pitch. Event Subject: DOD, Acquisitions, Contracting, Teaming, Speaker: Hillary Boyce, President, BAFO Services. Location: Insuperity Offices, 150 W. Main Street, Suite 1870, Norfolk, VA.
- AFCEA Hampton Roads - February 21, 2023 Luncheon, 11:00 a.m. - 1:00 p.m. The Founders Inn, 5641 Indian River Road, Virginia Beach, VA. TOPIC: Presentation by

Ukrainian Air Force Colonel Hennadiy Kovalenko. Please direct any questions to our Vice President of Programs at: [VPPrograms@hamptonroads.afceachapters.org](mailto:VPPrograms@hamptonroads.afceachapters.org).

- AFCEA's WEST Conference and Exhibition, February 14-16, 2023, San Diego, CA
- National Veterans Small Business Coalition Analytic Chapter has a dinner meeting on the 22 February, 5:30 – 8:30 at Bold Mariner Brewing, 1901 E Ocean View Ave, Norfolk. Guest speaker, Phillip W. Christy, Deputy Principal Executive Director, Office of Acquisition, Logistics & Construction, U.S. Department of Veterans Affairs. The event is created in partnership with JPMorgan Chase & Co. This is a conjunction with the national organization they're coming down. We want to restart the Mid-Atlantic chapter. We started before COVID, but then of course we went into hiatus. We when we had virtual things, but this wasn't working but the nationals on board with starting vibrant chapters. They have the DC chapter which has some great speakers, Brad Reeves did the boot camp up there this past January. Brad and was very successful. We used to have on the East Coast an SDVOSB Council, with East Coast symposiums. We had Rocky Bleier speak, Oliver North speak, so we know that there's a demand and a need for veteran organizations for SDSBs, VOSBs, etcetera, in this area, so we've got this Mid-Atlantic chapter which is basically South of Fredericksburg VA and North Carolina so we're trying to get this restarted. The nationals all on board, they have a national thing down in Orlando on a regular basis, in person, and that kind of thing. If you're interested, let me know, you can also send a note to the event POC: Deputy Executive Director, [zack.armstrong@nvsbc.org](mailto:zack.armstrong@nvsbc.org) and we'll be happy to get you a link to register and so this is a great opportunity. I look forward to seeing any organization or any individual that would like to participate.
  - Outreach Event happening in the Hampton Roads area at the end of this month, February 28th and March 1<sup>st</sup>. The Society of American Military Engineers or you may know of it as SAME. It is probably one of the biggest that NAVFAC attends and also the Army Corps of engineers will be heavily in attendance along with some other agencies, as well. There will be agency briefs with forecasting, what's happening at NAVFAC, like how to do business with NAVFAC. Also going to be participating in matchmaking on both days and then the second day, Wednesday, is the big day where all our senior leaders will be there to talk about workload. That is at the Virginia Beach Convention Center, and if you just Google it, SAME Outreach, you will see their website.
  - Small Business Symposium, March 14 @ 9:00 am - 2:00 pm. Free, half-day conference to include educational sessions to help grow your business. Session topics include “selling to Chesapeake, and the Commonwealth,” “SWaM & DBE Certification,” and more. Speakers from the Virginia Department of Small Business and Supplier Diversity, the City of Chesapeake, Dollar bank, Virginia Procurement Technical Center, eVA, and more. Opening remarks from Mayor Rick West. Lunch will be provided.
  - Naval X Mid-Atlantic Tech Bridge, Department of the Navy Small Business Workshop to discuss SBIR/STTR's and other programs for small businesses. This event will be held both in person and virtually. April 25th 9:00 – 3:00, 400 Granby St 400 Granby Street

Norfolk, VA <https://www.eventbrite.com/e/don-small-business-workshop-tickets-469179226697?aff=ebdsoporgprofile> Tech Bridge on LinkedIn, information is there and that's the best place to stay in touch with what we're doing with them here locally.

- Lorie: Website hosted by the secretary of the Air Force CNN chief information officer on cybersecurity and CMMC and cybersecurity <https://www.afmc.af.mil/News/Article-Display/Article/2925770/blue-cyber-initiative-provides-road-map-to-cybersecurity-success-for-small-busi/> SBIR program called Blue Cyber helps small business understand the cybersecurity (CMMC for example) requirements in the FAR and threats facing the Defense Industrial Base. Next link will take you to the SAF/CN webpage for more info on the AF Cyber program, to include training series for Small Businesses: <https://www.safcn.af.mil/CISO/Small-Business-Cybersecurity-Information/>

## 9. Calendar Updates

**VB website** (<http://www.yesvirginiabeach.com>) To submit an item to be listed, submit an email to [RKWhite@vbgov.com](mailto:RKWhite@vbgov.com) and [EcDev@vbgov.com](mailto:EcDev@vbgov.com)

**TASC/TGIC website** ([www.tasc-tgic.org](http://www.tasc-tgic.org)) To submit an item for posting, please e-mail to [jacob@barclaygroup.com](mailto:jacob@barclaygroup.com) (Some items may require review and approval by the TASC Board)

**10. Next TGIC Meeting:** The next two TGIC meetings are scheduled for Thursday, 9 March, 8:00 AM, followed by 13 April. Meetings are hybrid. The Annual Meeting of the TGIC Corporation will be embedded in the monthly meeting on 9 March.

## 11. Adjournment

### Attachments:

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