



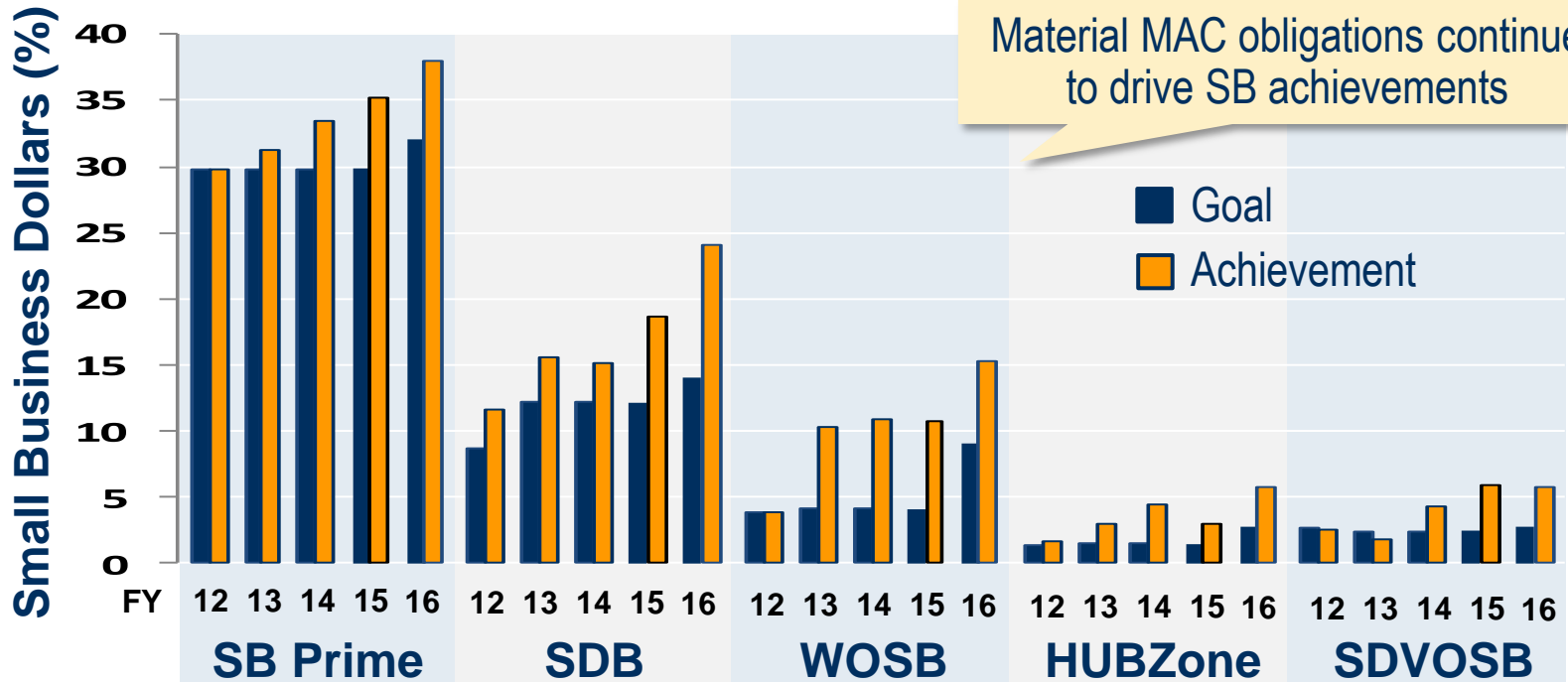
Space and Naval Warfare Systems Center Atlantic Small Business Update

**Tidewater Association of Service
Contractors and AFCEA Hampton
Roads Joint Event**

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Small Business Performance Update



| SSC Atlantic FY 16 Achievements (As of 30 Mar 2016) | FY 16 Goal | Achieved |
|---|------------|----------|
| Small Business Prime | 32% | 37.9% |
| Small Disadvantaged Business | 14.48% | 24.1% |
| Women Owned Small Business | 9.07% | 15.2% |
| HUBZone Small Business | 2.80% | 5.7% |
| Service Disabled Veteran Owned Small Business | 2.81% | 5.7% |

DoD Small Business Resources

▼ Defense Innovation Marketplace

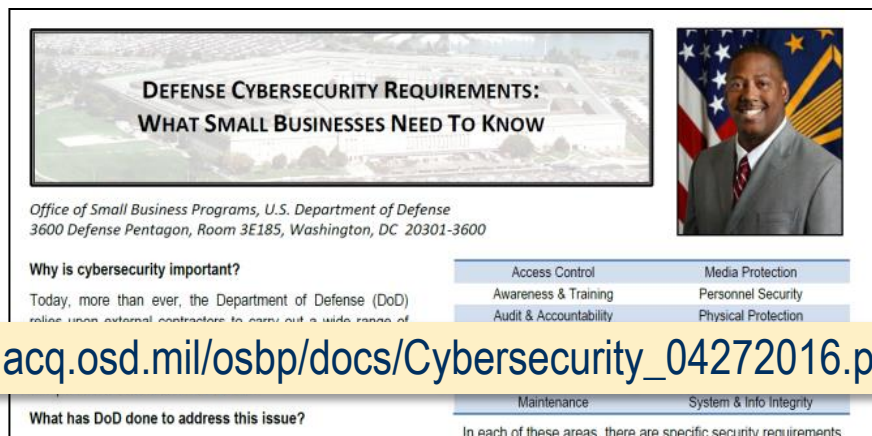
- Centralized source for DoD science and technology (S&T) acquisition resources (IR&D)



<http://www.defenseinnovationmarketplace.mil/business.html>

▼ Defense Cybersecurity Requirements

- Fact Sheet on “What Small Businesses Need to Know”



http://www.acq.osd.mil/osbp/docs/Cybersecurity_04272016.pdf

What's New in Small Business Regulations

▼ Woman Owned Small Business (WOSB) and Economically Disadvantaged (EDWOSB) Competitive Set Asides

| | WOSB Set Aside | EDWOSB Set Aside |
|---------------------------|---|---|
| Rule of two for set-aside | <ul style="list-style-type: none"> Reasonable expectation that 2 or more WOSBs will submit an offer <p><i>* Note: All EDWOSBs are WOSBs</i></p> | <ul style="list-style-type: none"> Reasonable expectation that 2 or more EDWOSBs will submit an offer <p><i>* Note: Not all WOSBs are EDWOSBs</i></p> |

(See WOSB Program NAICS code list at www.sba.gov/wosb)

What's New in Small Business Regulations (Cont'd)

▼ WOSB and EDWOSB Sole Source Set Asides

- 13 CFR 127.503 (c) Sole source awards to EDWOSBs.
- A contracting officer may issue a sole source award to an EDWOSB when the contacting officer determines that:
 - 1) The EDWOSB is a responsible contractor with respect to performance and the contracting officer does not have a reasonable expectation that 2 or more EDWOSBs will submit offers;
 - 2) The anticipated award price of the contract (including options) will not exceed \$6,500,000 (manufacturing), or \$4,000,000, other; and
 - 3) Award can be made at a fair and reasonable price.

A Look Ahead: Pending Small Business Regulation Changes

- ▼ **Limitations on Subcontracting** (Section 1651 National Defense Authorization Act of 2013)
 - In the case of a contract for services, may not expend on subcontractors more than 50 percent of the amount **paid** to the concern under the contract
 - In the case of a contract for supplies (other than from a regular dealer in such supplies), may not expend on subcontractors more than 50 percent of the amount, less the cost of materials, **paid** to the concern under the contract
 - (Change from “cost incurred”)
 - **Similarly Situated Entities** - Contract amounts expended by a covered small business concern on a subcontractor that is a similarly situated entity shall not be considered subcontracted

Proposed Rule – Final Rule Pending



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SPAWAR Small Business: <http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>
SPAWAR Contract Directorate Office: <https://e-commerce.sscno.nmci.navy.mil>